

Welkom op het

SANA.

SUMMIT



deel je kennis en inzichten
#SANASUMMIT

FUTURE OF HEALTH – LUCIEN ENGELEN

VERBINDING – JAN RAMAEKERS, FOUNDER SANANET

GEZAMENLIJKE ONTWIKKELING VAN EEN E-COACH
GOVERT VELDHIJZEN, MDL-ARTS

INTEGRATIE EN THUISMETEN VAN VITALE WAARDEN
CASPER EURLINGS, CARDIOLOOG
LAURA BREUKEL, CARDIOLOOG
INGRID WEGMAN, VERPLEEGKUNDIG SPECIALIST

14.45 – 15.30 pauze

DE INZET VAN AI IN DE ZORG
ANDRE DEKKER, KLINISCH FYSICUS

TELEMONITORING OP DE WERKVLOER: FABELS EN FEITEN
THEA KORPERSHOEK, VERPLEEGKUNDIG SPECIALIST
MARIEKE ZWIJNENBURG, MDL-VERPLEEGKUNDIGE

ZORGEVOLUTIE: DE IMPACT VAN 1.600(!) PATIËNTEN IN DE
VIRTUELE LONGKLINIEK OLVG
PAUL BRESSER, LONGARTS

17.00 Afsluiting en Borrel

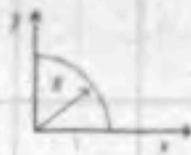
Lucian Engler
TransformHealth

$$a^2 + b^2 = c^2$$

$$L = \frac{\pi R}{2}$$

$$\lim_{x \rightarrow x_0} [f(x) + g(x)]$$

$$S = \sqrt{r^2 + h^2}$$



$$\pi = 3.141592$$

$$a(b+c) = ab + ac$$

$$|a| = |-a|$$

$$\pi = 3.141592$$

$$s = \sqrt{r^2 + a^2}$$



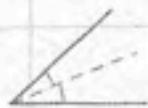
$$\frac{n!}{r!(n-r)!}$$

$$|a| = |-a|$$

$$b^2 = (a+b)^2$$

$$y_0 = \beta x_0$$

$$\sec(-x) = \sec(x)$$

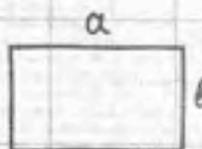


$$C = 2\pi r$$

$$A + B + C = 180^\circ$$

$$a(b+c) = ab + ac$$

$$\log_a x = \frac{\log_e x}{\log_e a}$$



$$\frac{\sin A}{a} = \frac{\sin B}{b} = \frac{\sin C}{c}$$

$$\lim_{x \rightarrow x_0} [f(x) + g(x)]$$

$$y = f(x)$$

$$\operatorname{ctg} \frac{d}{2} = \frac{1 + \cos d}{\sin d}$$

$$(ab)^n = a^n b^n$$

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$$a^2 + b^2 = c^2$$

$$ab + ac = a(b+c)$$

$$(ab)^n = a^n b^n$$

$$V = \frac{4}{3} \pi r^3$$

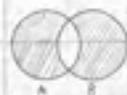
$$C = 2\pi R$$



$$\triangle ABC \sim \triangle ADC$$

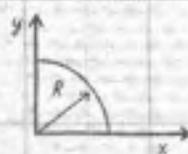


$$\log_a x = \frac{\log_e x}{\log_e a}$$



$$\frac{n!}{r!(n-r)!}$$

$$\triangle ABC \sim \triangle ADC$$



$$A = S^2$$



$$V = \frac{4}{3} \pi r^3$$

$$\sin^2 \frac{d}{2} = \frac{1 - \cos d}{2}$$

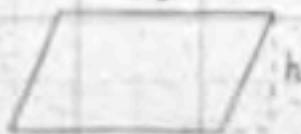


$$\operatorname{ctg} \frac{d}{2} = \frac{1 + \cos d}{\sin d}$$

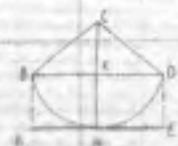
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$$A + B + C = 180^\circ$$

b



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$$1 + 2ac = 3bc$$

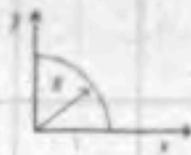
Lucian Engler
TransformHealth

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$$s = \sqrt{r^2 + a^2}$$



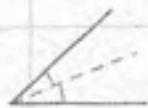
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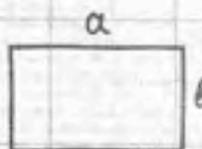
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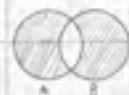
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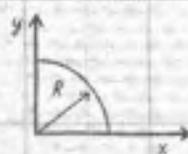


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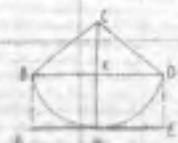
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$$1 + 2ac = 3bc$$

**Healthcare has a
plumbers problem**

**Healthcare has a
plumbers problem**



Lucian Engelen
Erasmus Health





Lucian Engelen
Erasmus Health





Lucian Epstein
Erasmus Health





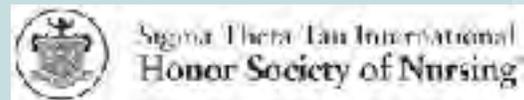
Radboudumc
university medical center



Deloitte Center *for*
the Edge



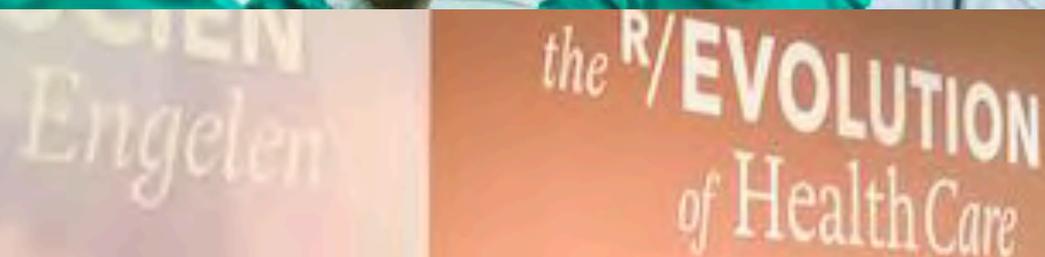
laurentius
Medical Center



Sigma Theta Tau International
Honor Society of Nursing



Sigma



Engelen
the R/ EVOLUTION
of Health Care

Radboud University Medical center
Founding Director RShape Center
until 31/12/18

Deloitte Center for the Edge
Edge Fellow (digital) Health(care)
as of 1/1/2019

Laurentius Medical Center
Strategist to Executive Board
as of 1/4/2021

Sigma Theta Tau
Global Ambassador
Nursing Innovation
as of 1/12/2017

Global Keynote Speaker
125+ per year
as of 1/1/2010





Lucian Engler
Photography

KTLA



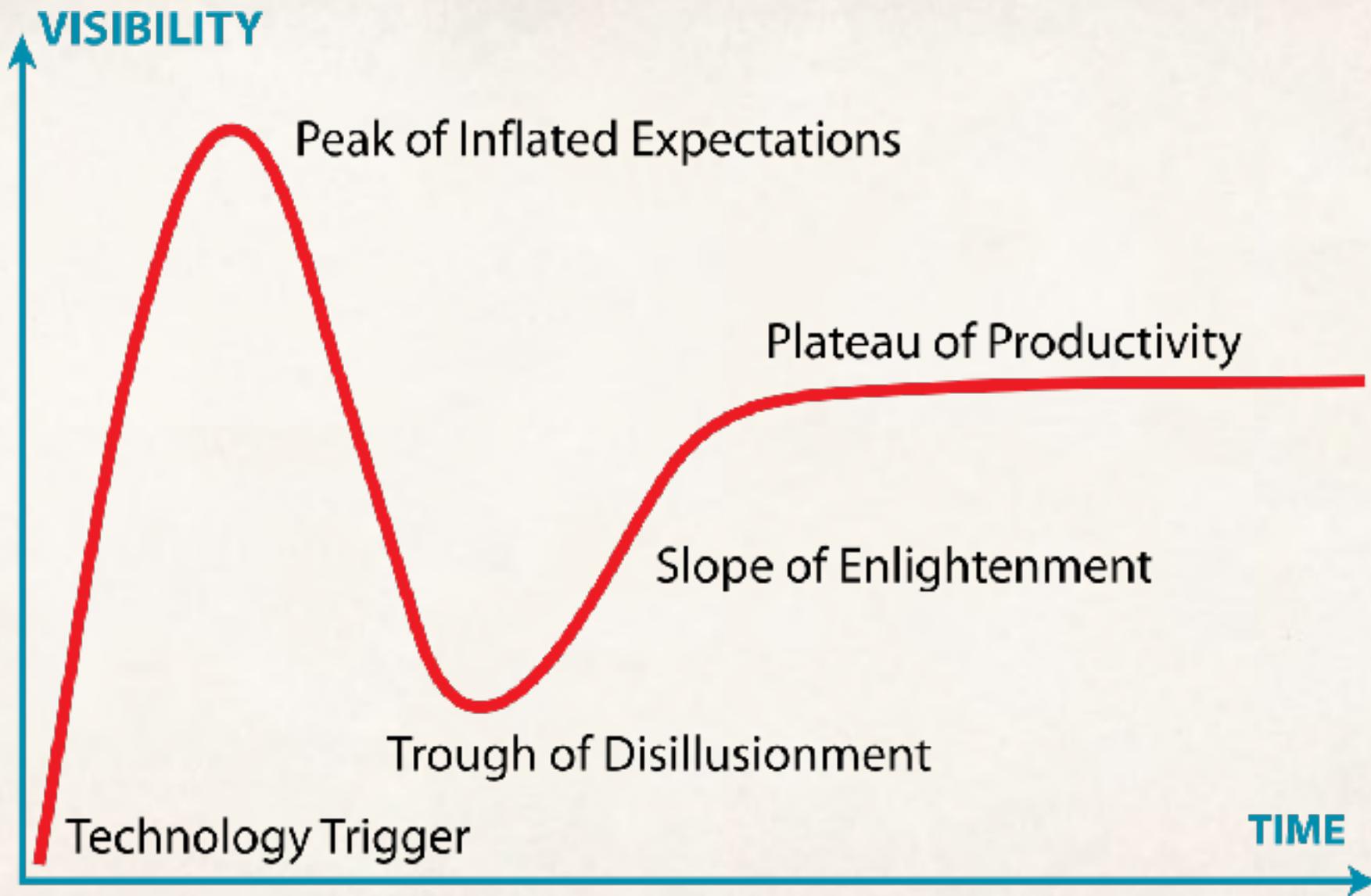
CNN

Lucian Engler
Photography

KTLA



CNN



FOURTH INDUSTRIAL REVOLUTION

Lucien Engelen
Transformation



1

Steam engine



2

Mass production



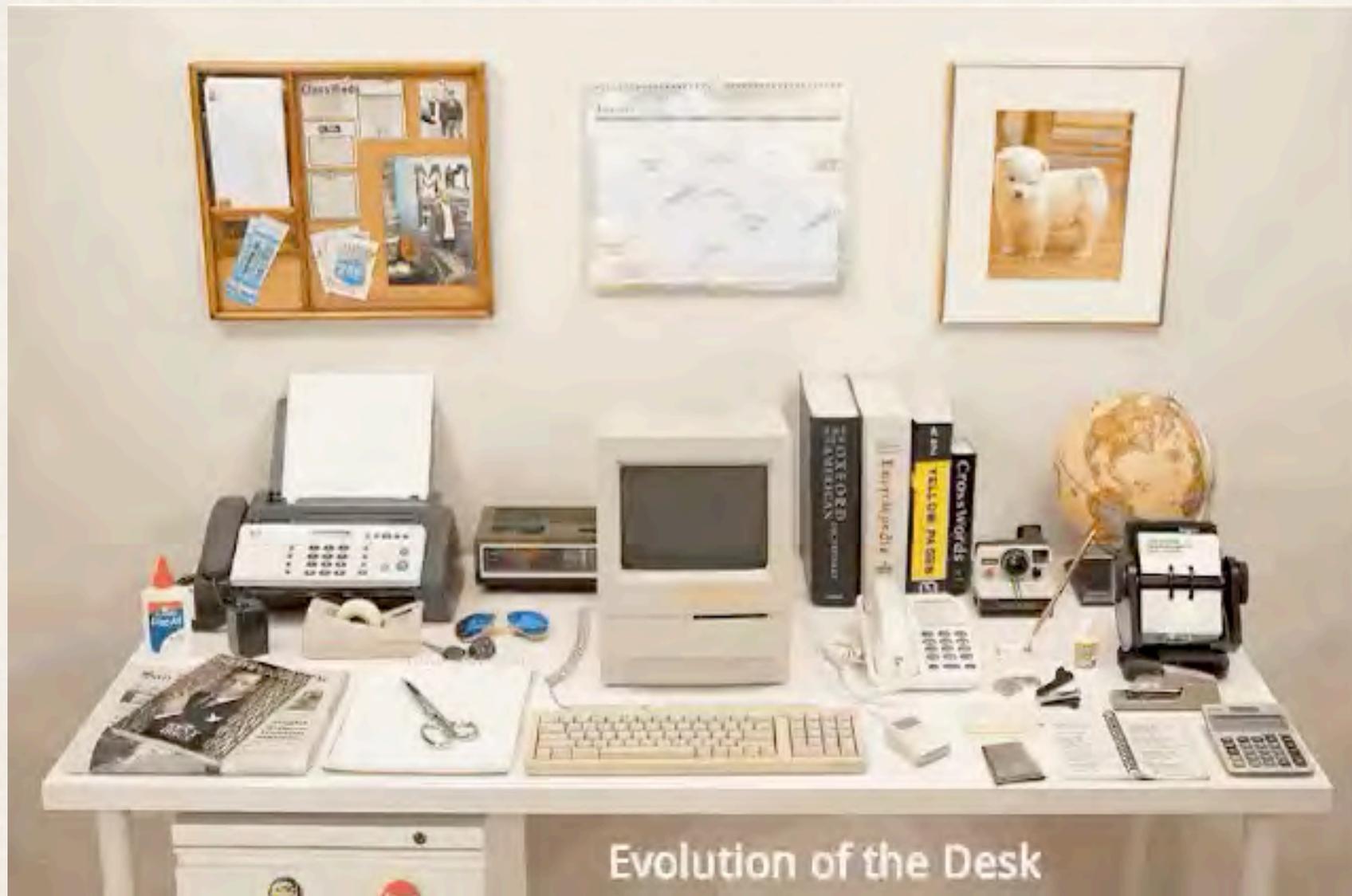
3

Internet technology



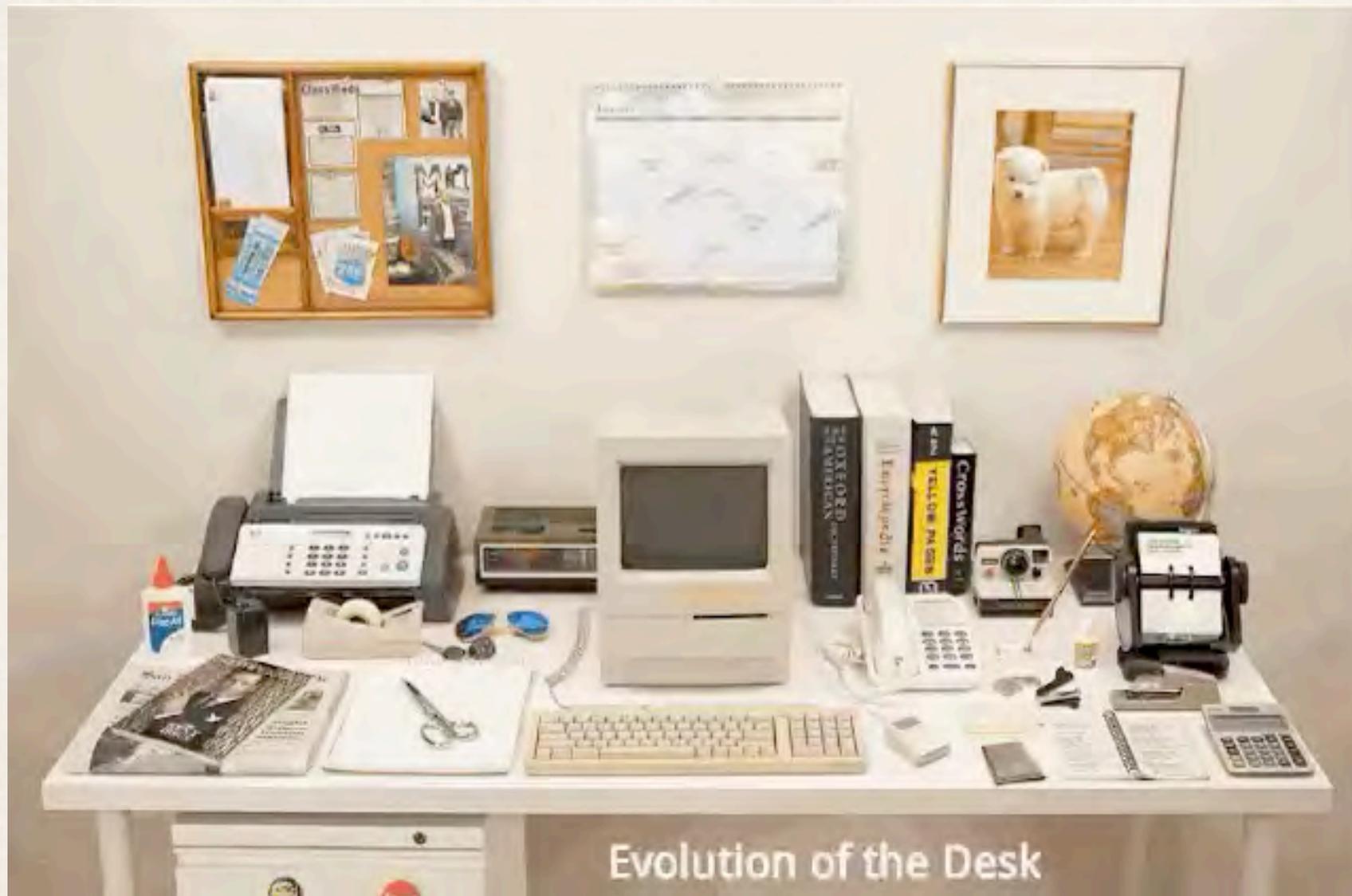
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Internet of Things



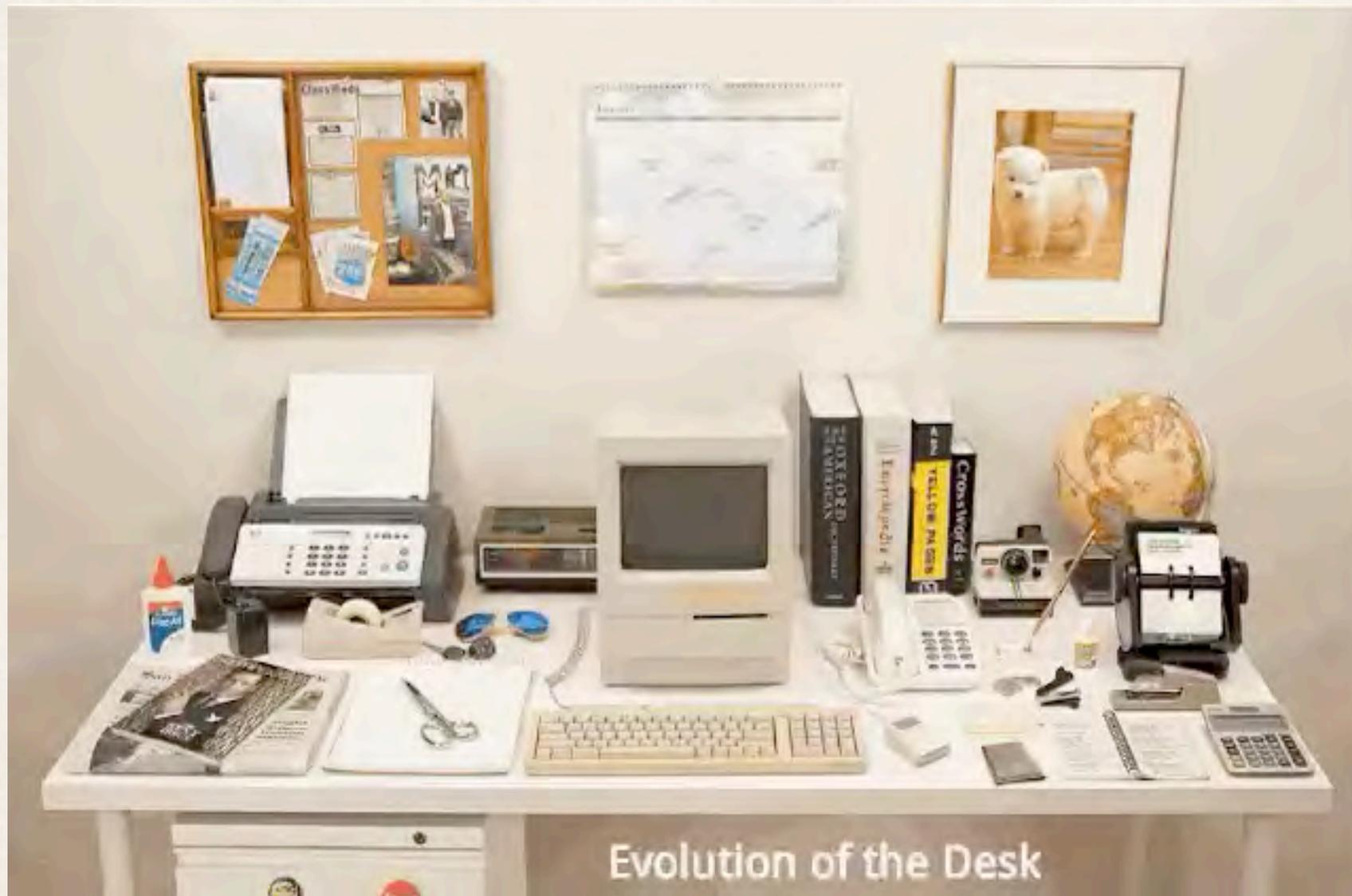
Evolution of the Desk

Lucian Engler
Transform Health



Evolution of the Desk

Lucian Engler
Transform Health



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< 127 Nijj robotics ↑ 👤

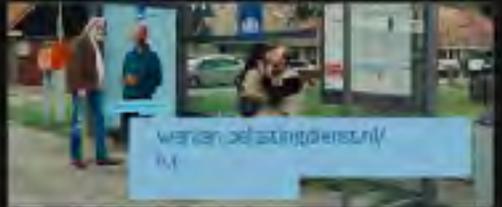


Voor het eerst gedachtelezer van Elon Musks Neuralink geplaatst bij een mens

Door onze nieuwsredactie

30 jan 2024 om 00:02 | Update: een uur geleden

Voor het eerst is bij een mens een gedachtelezer van Neuralink geïmplantéerd. De persoon in kwestie is zondag geopereerd en herstelt goed, meldt Neuralink-baas Elon Musk op [X](#).



[Waarom de... \(niet te lezen\)](#)

Voorpagina Net Linnen Nijj Meldingen Ficties

Apple's AirPods Pro Can Now Function Like a Hearing Aid

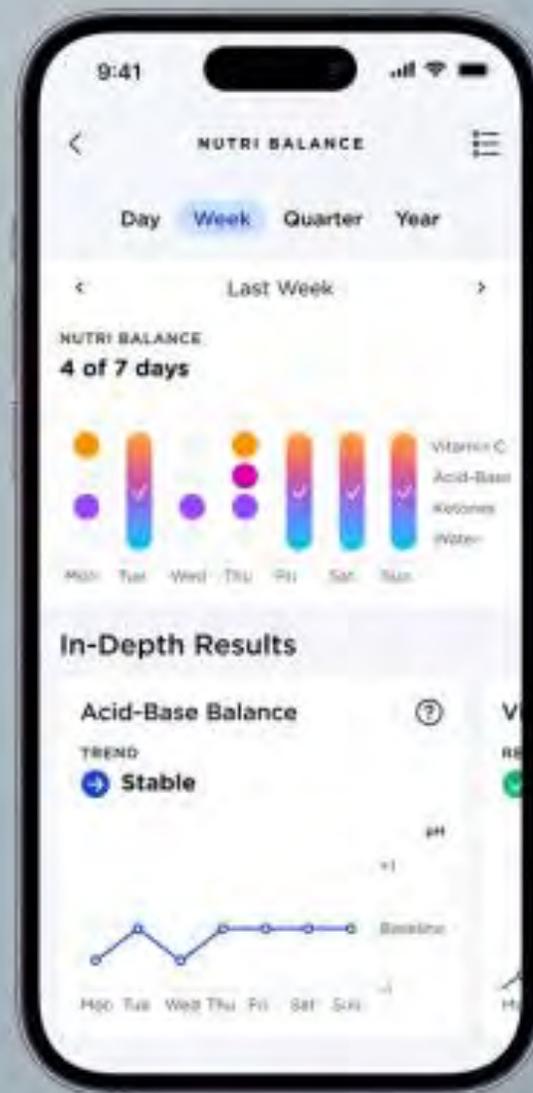
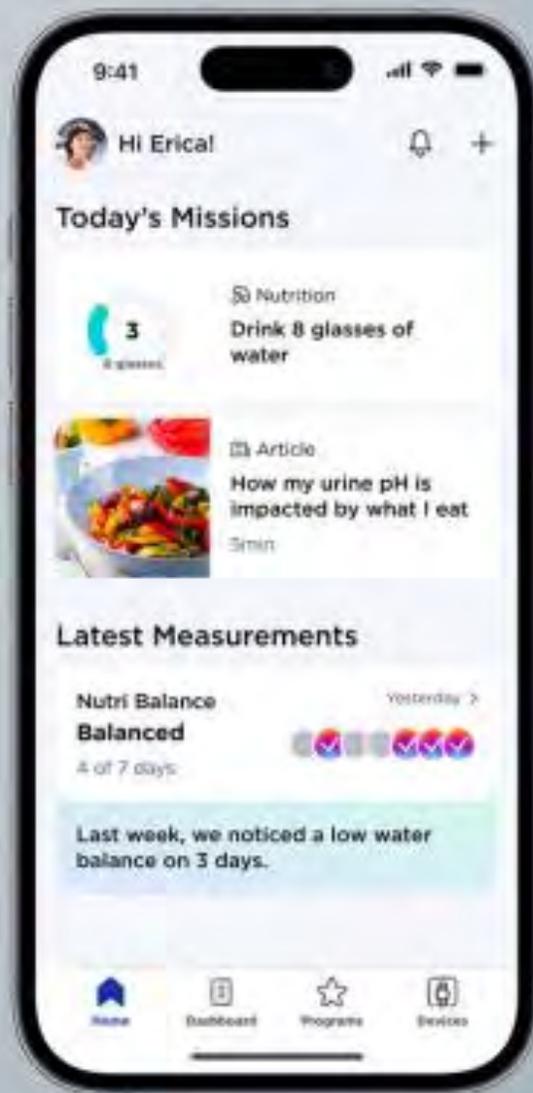


DAVE LECLAIR [@davegleclair](#)

OCT 7, 2021, 9:58 AM EDT | 1 MIN READ



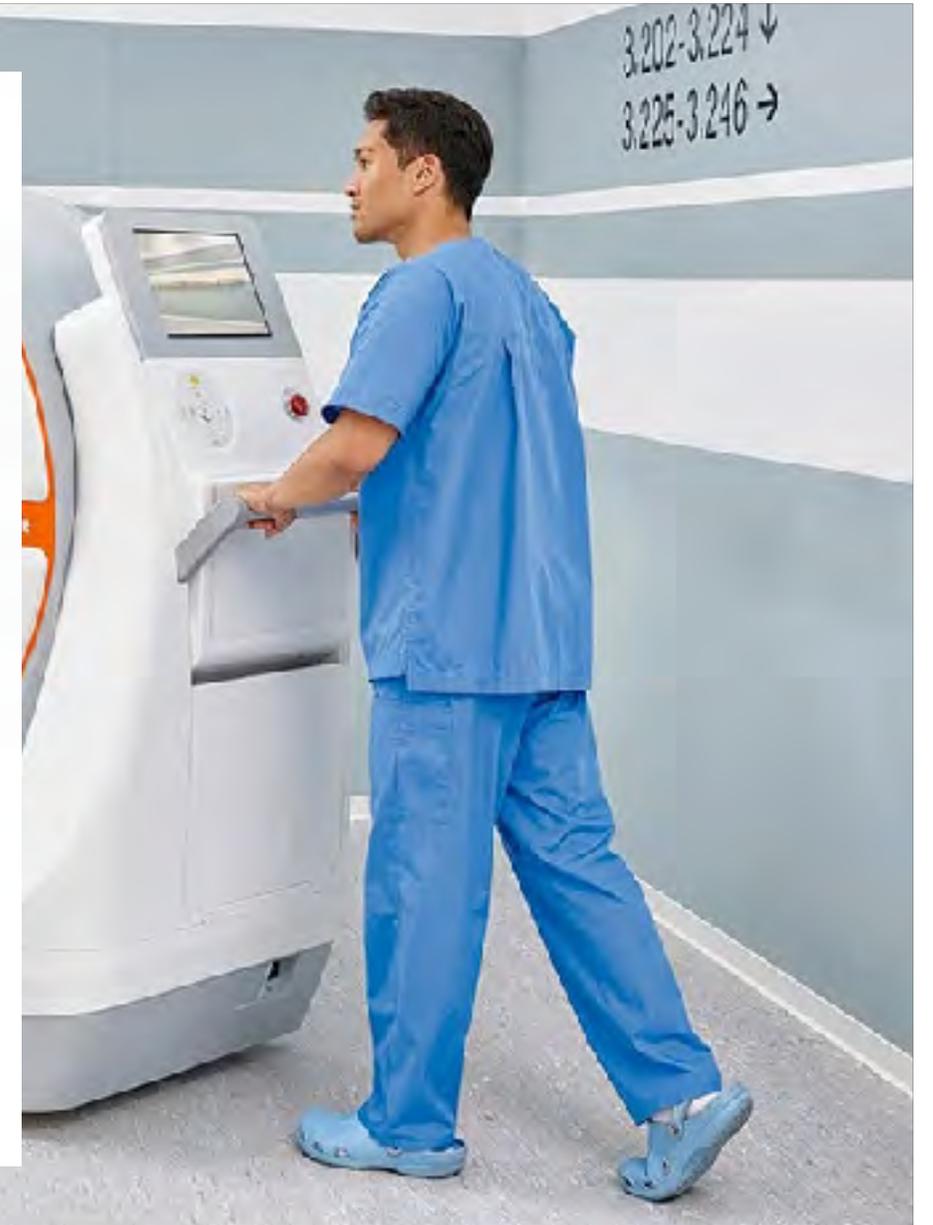
Framesira/Shutterstock.com

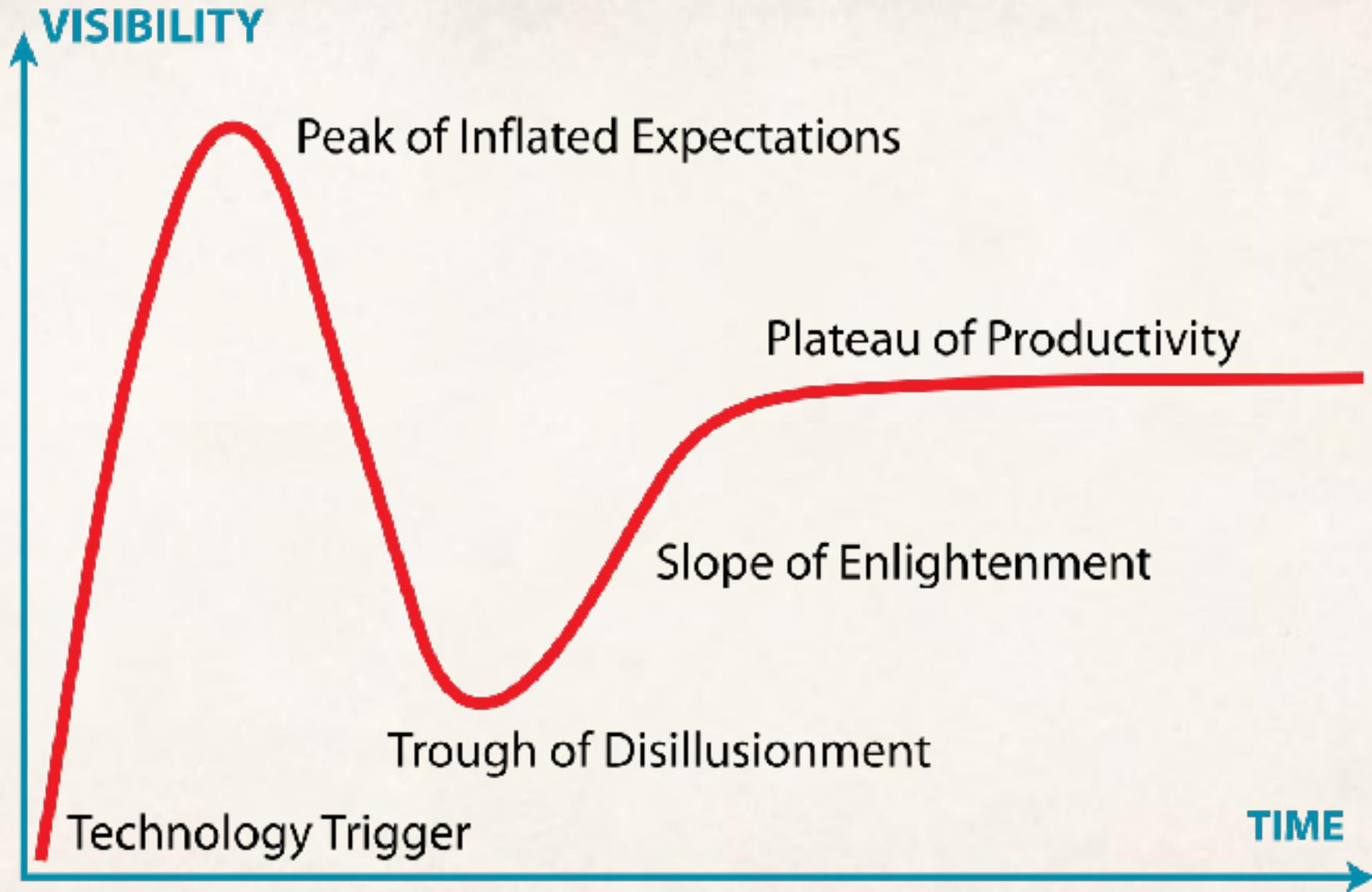






Chinese scientists have built a nuclear battery that can produce power for up to 50 years without being recharged. (Image credit: BetaVolt)





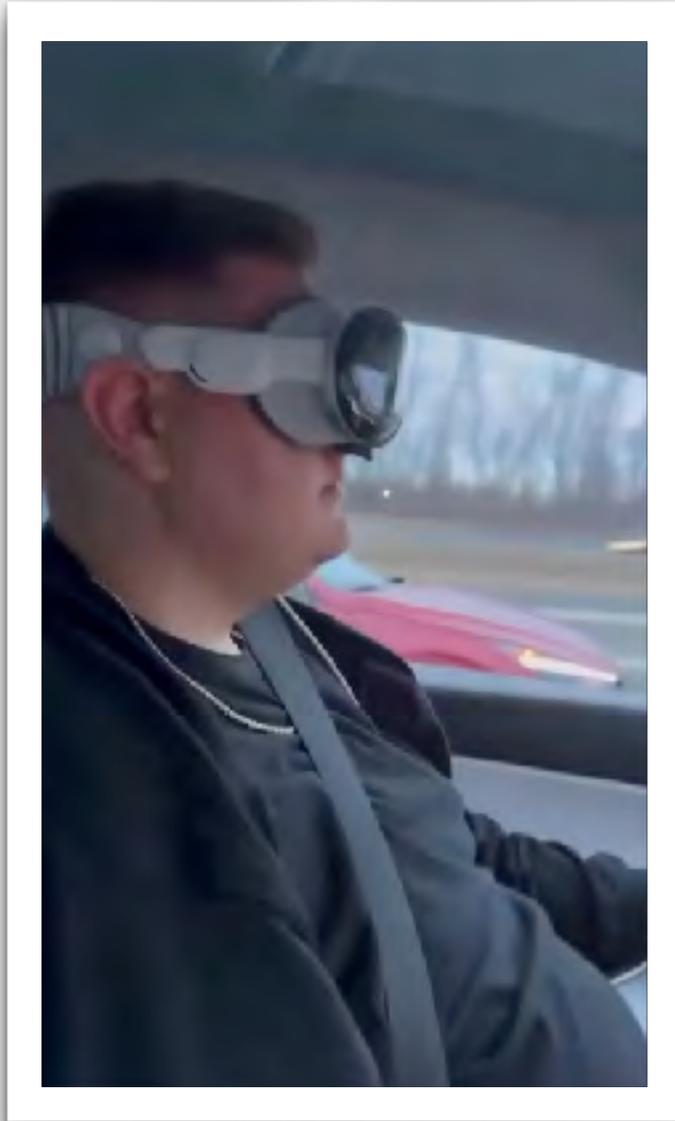


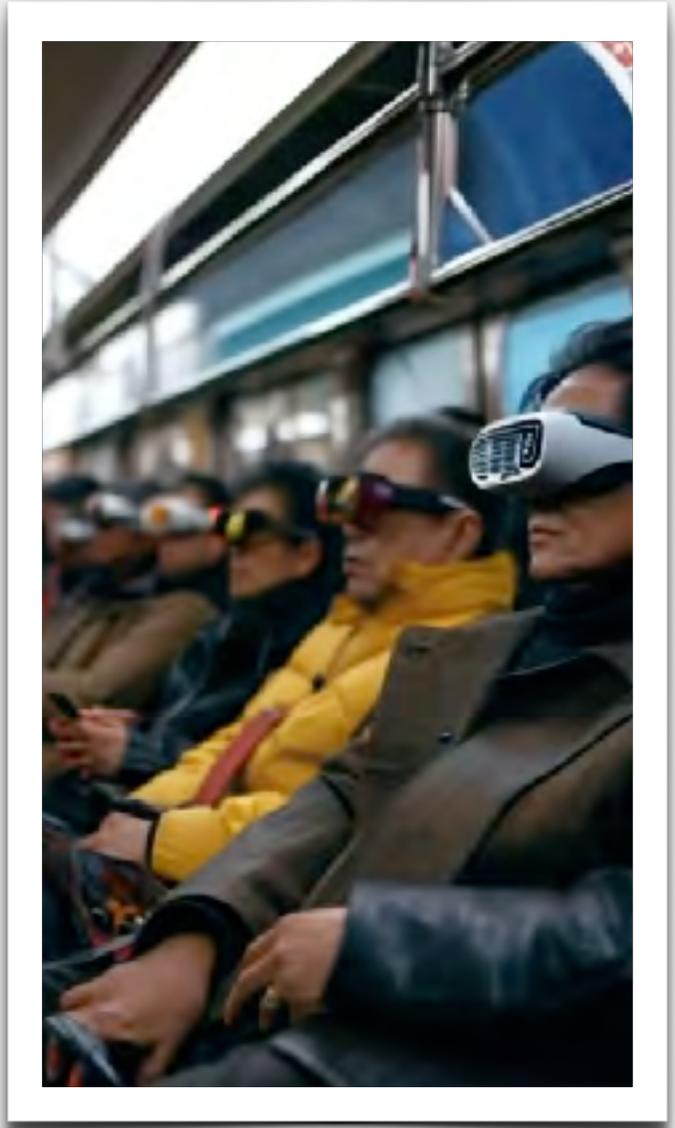
Lucian Eyden

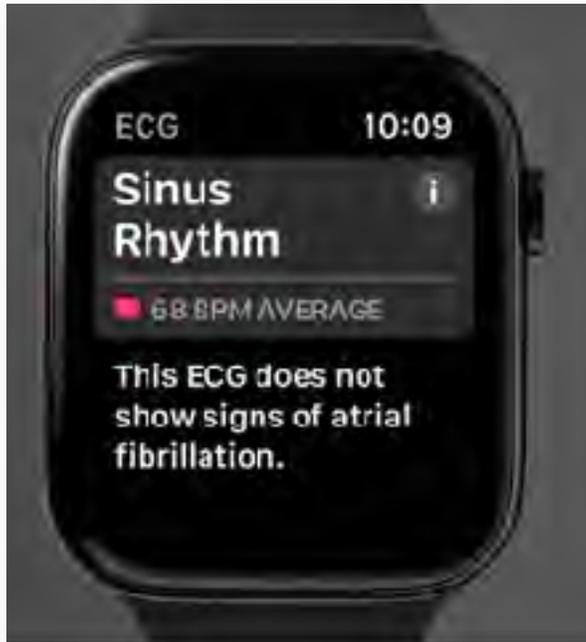


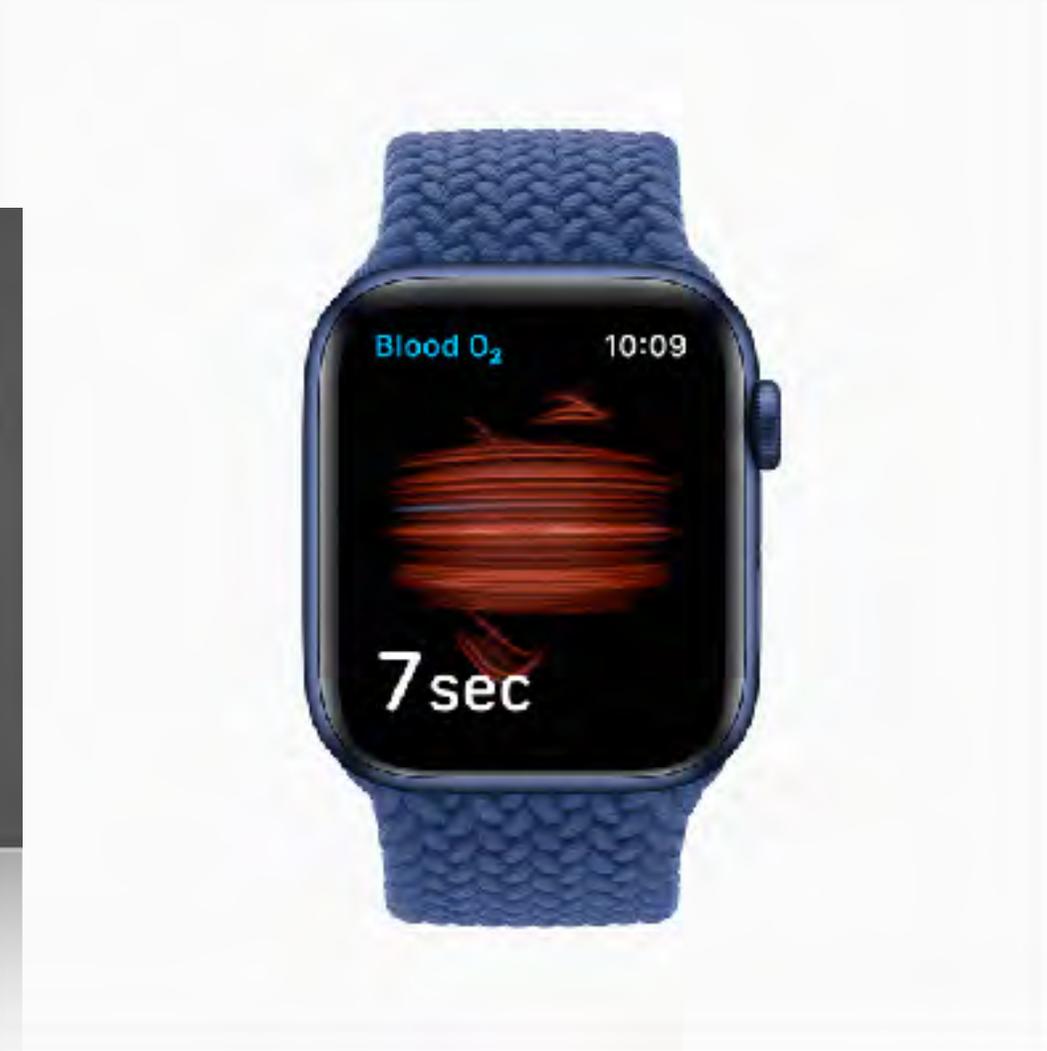
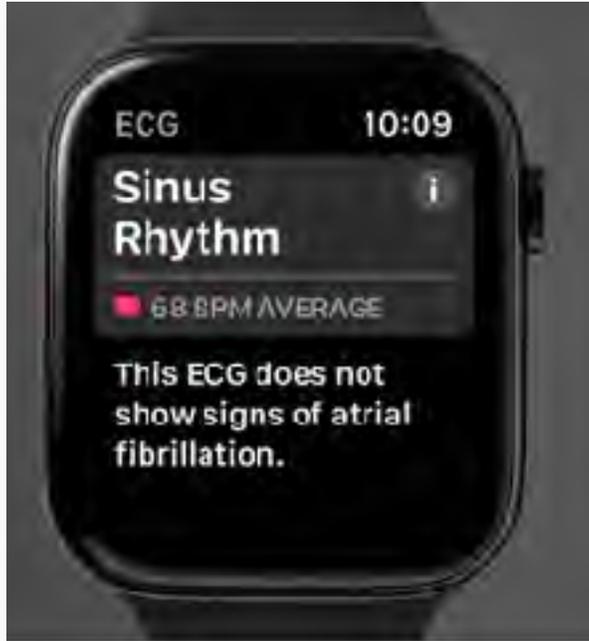


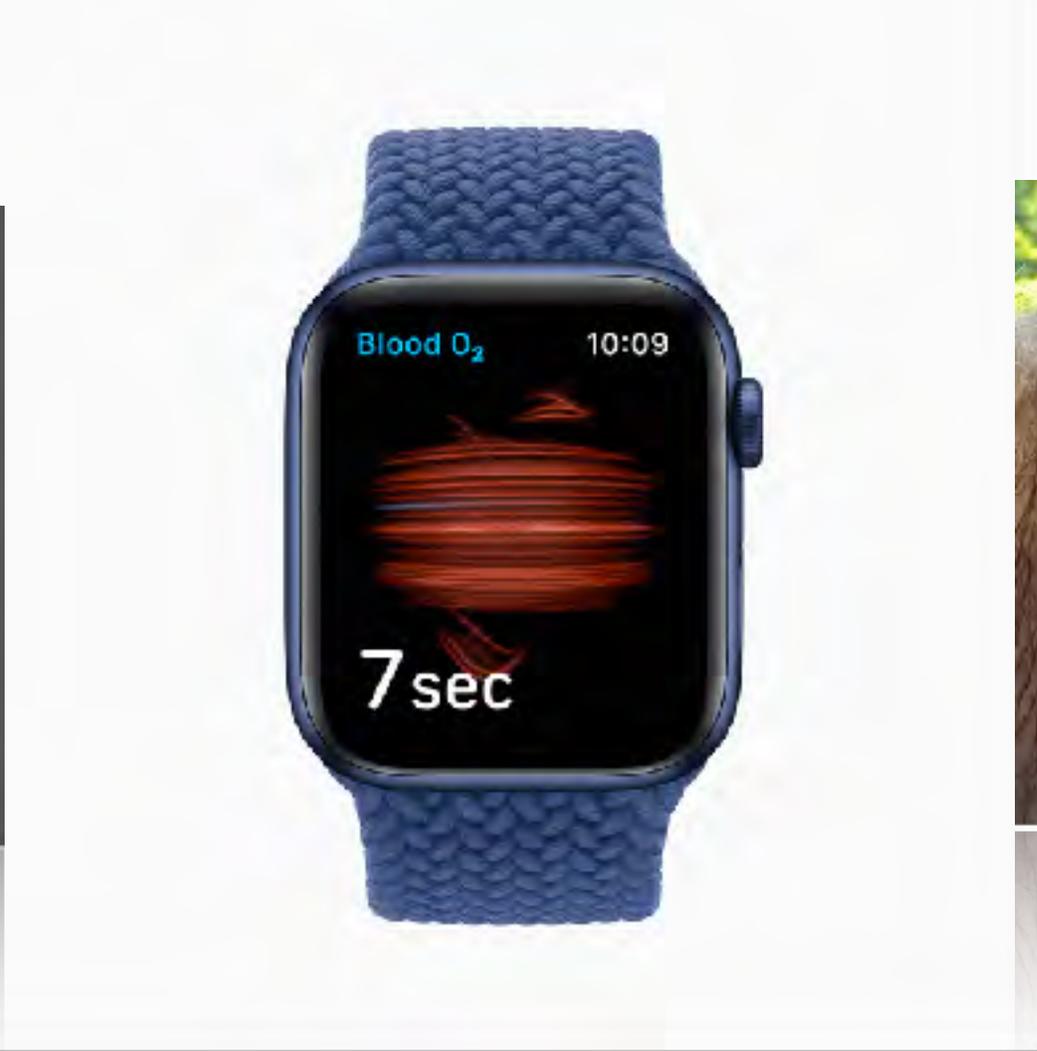
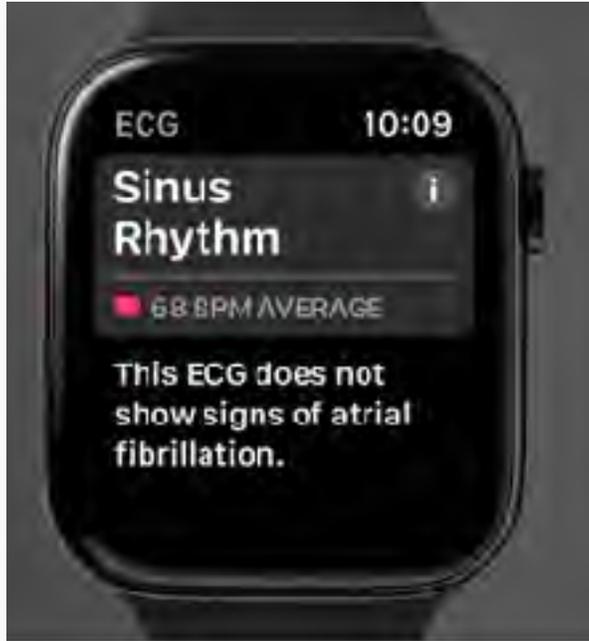


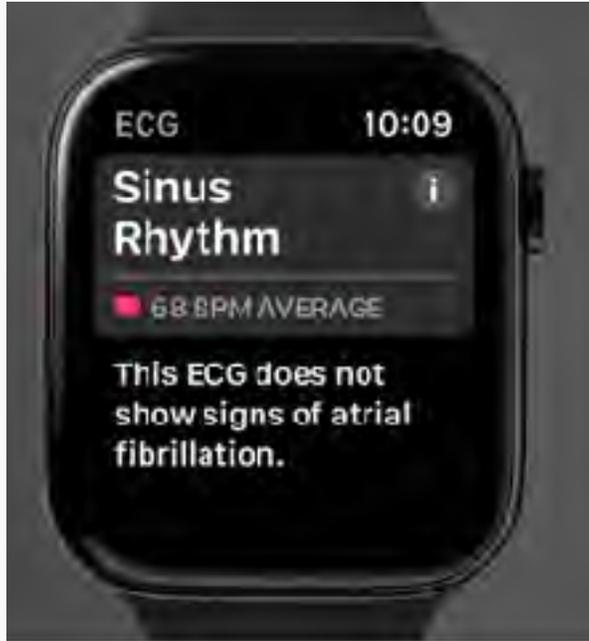












07:33

5G 21

mashable.com

The next Apple Watch will reportedly add 3 new health sensors for diabetes, blood pressure, and sleep apnea

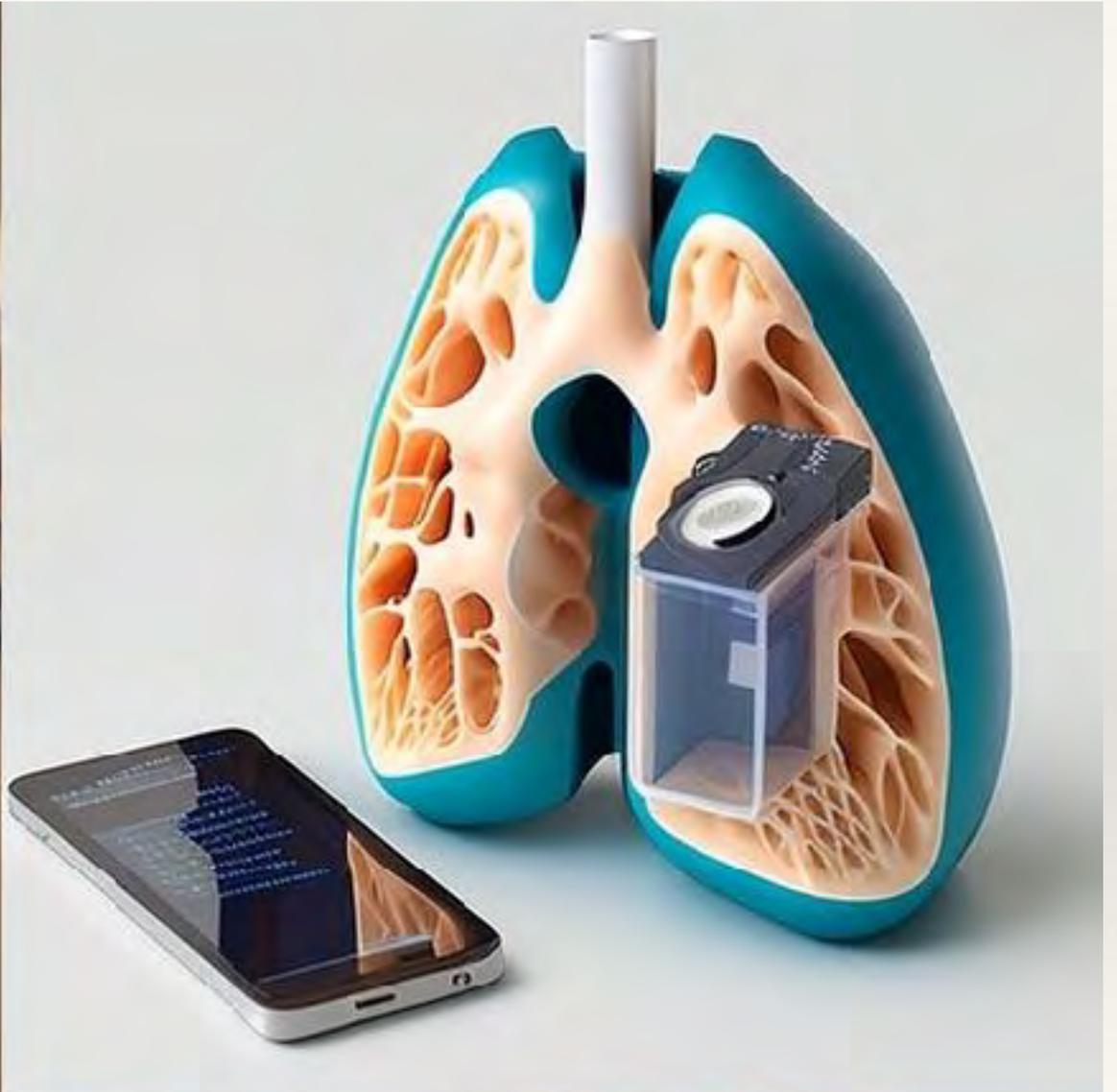
Apple continues exploring the potential of health monitoring tools.

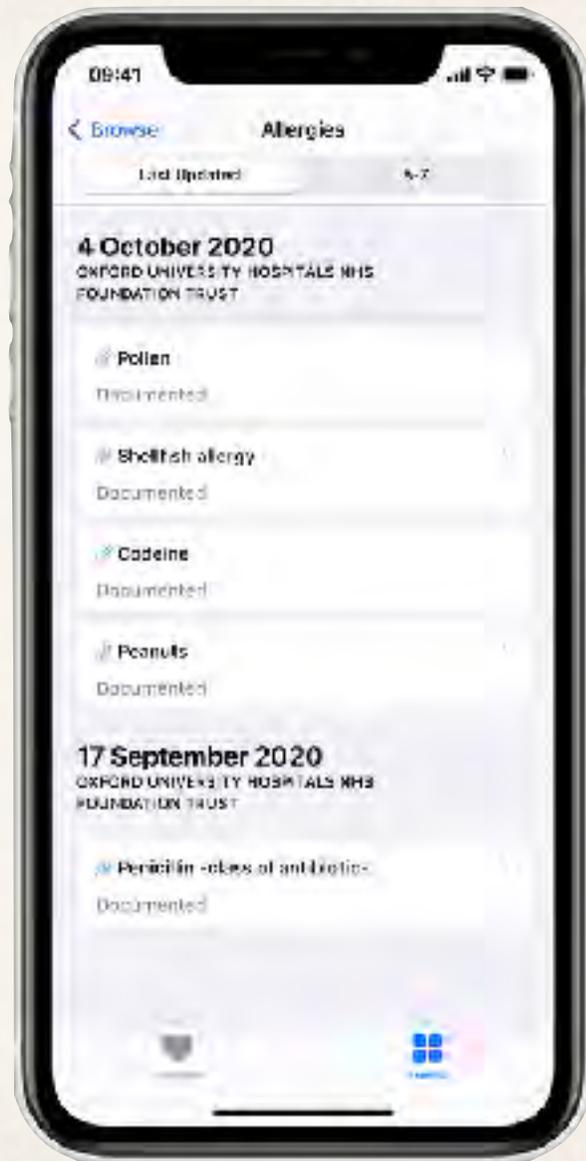
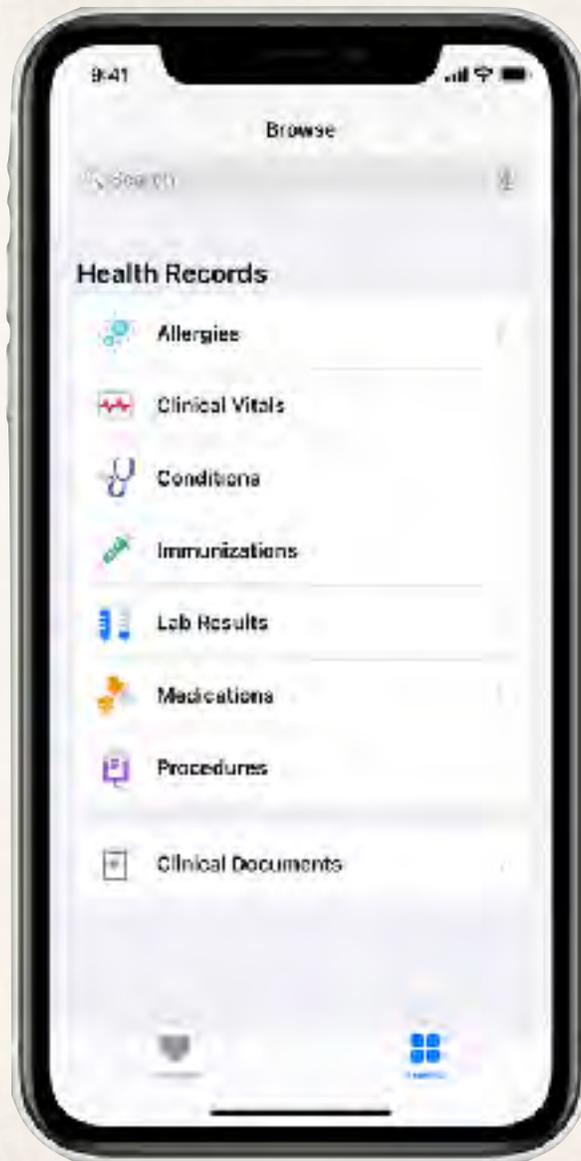
By [Chase DiBenedetto](#) on November 2, 2023

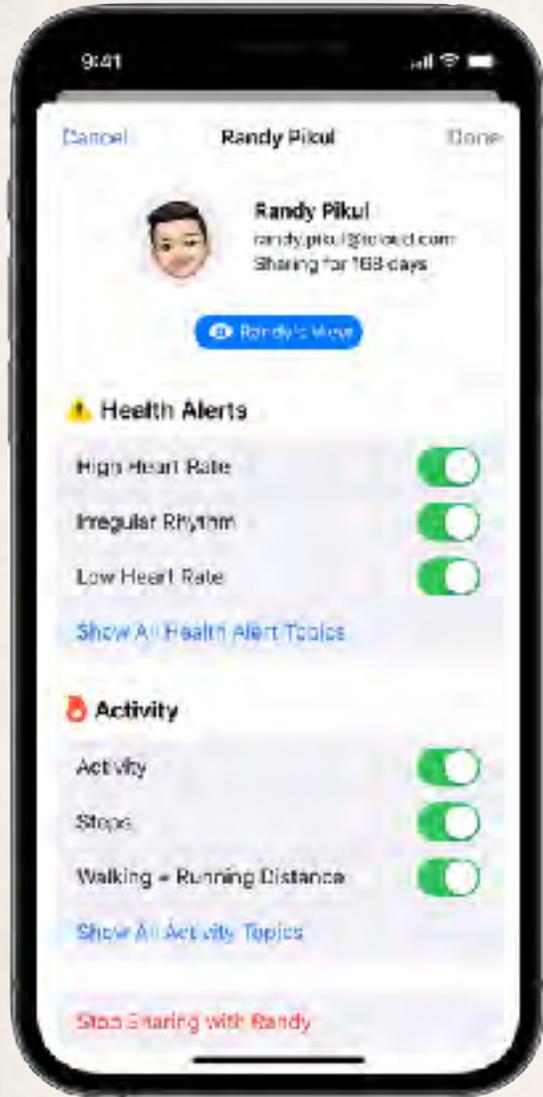


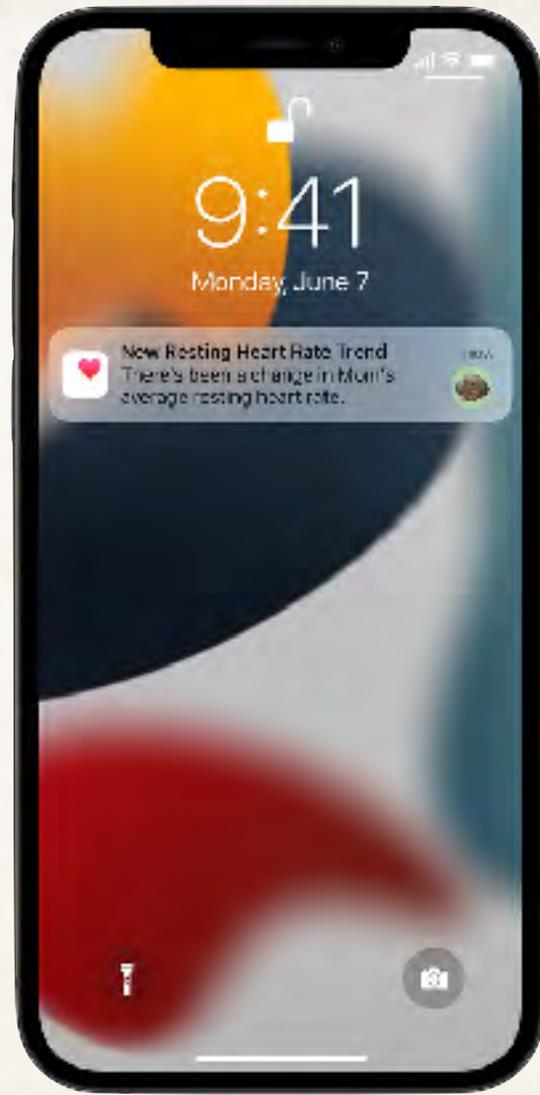
Lucien Engdon
Production Health

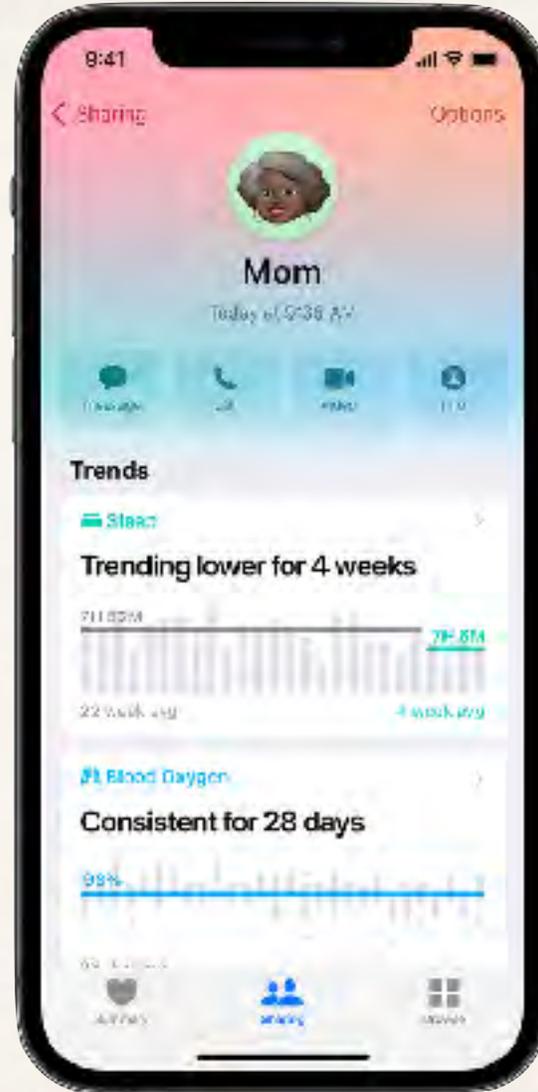
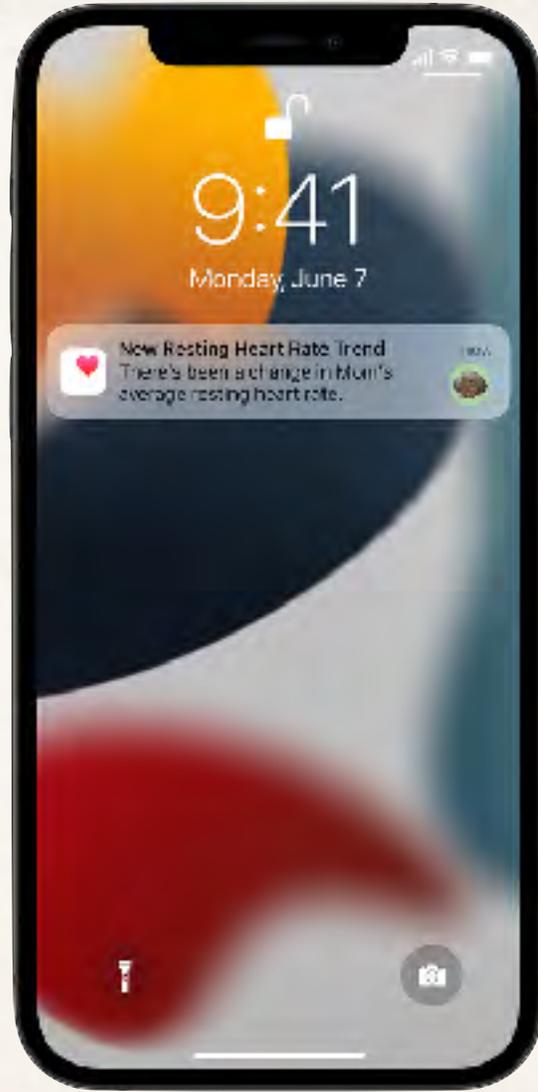
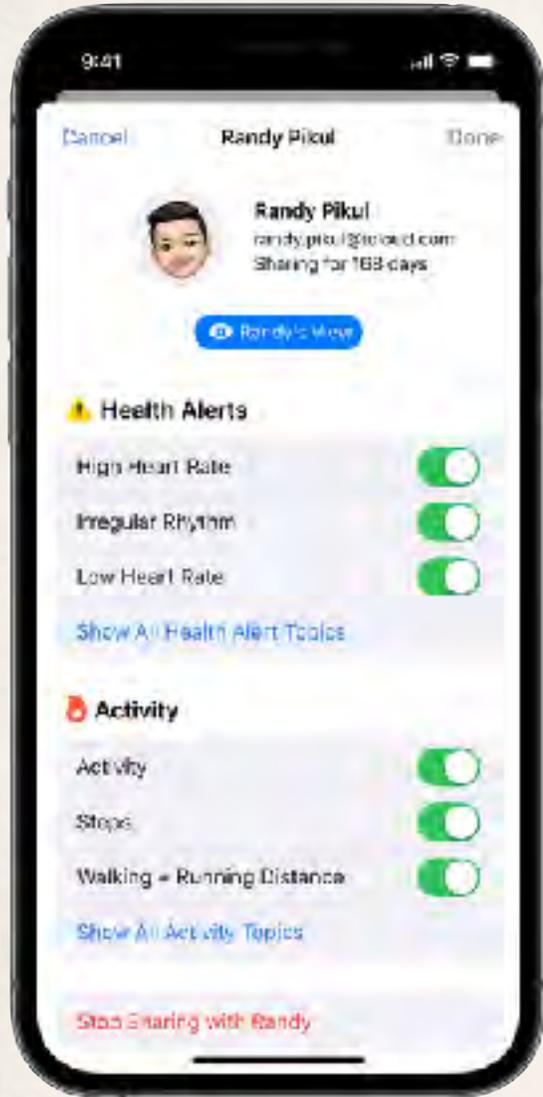


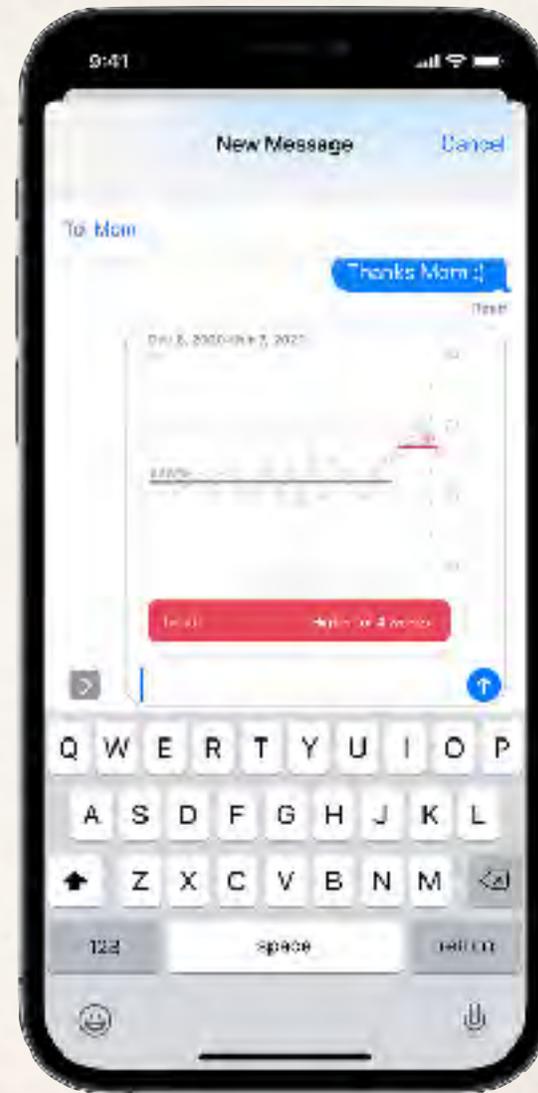
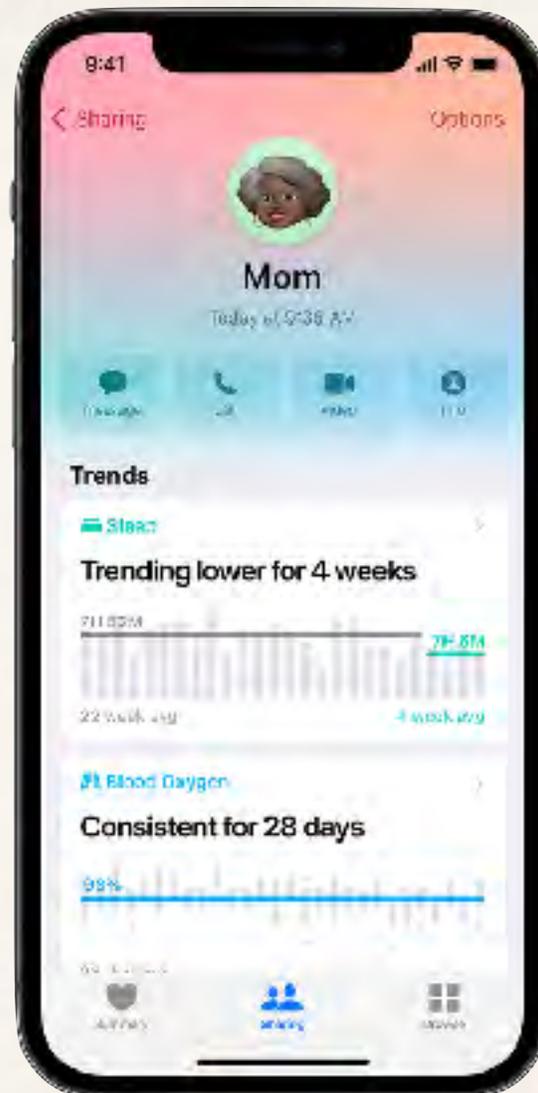
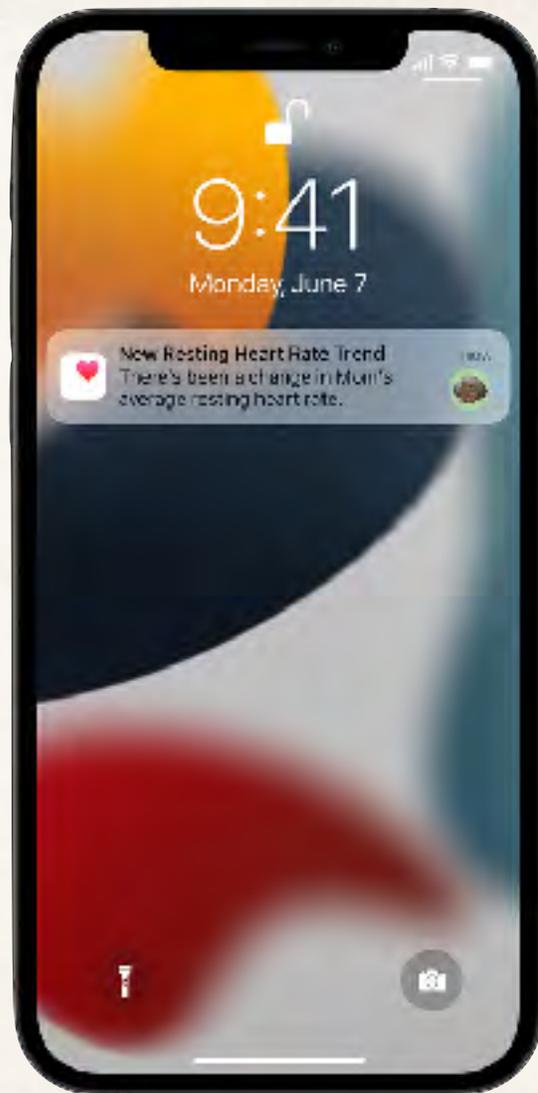
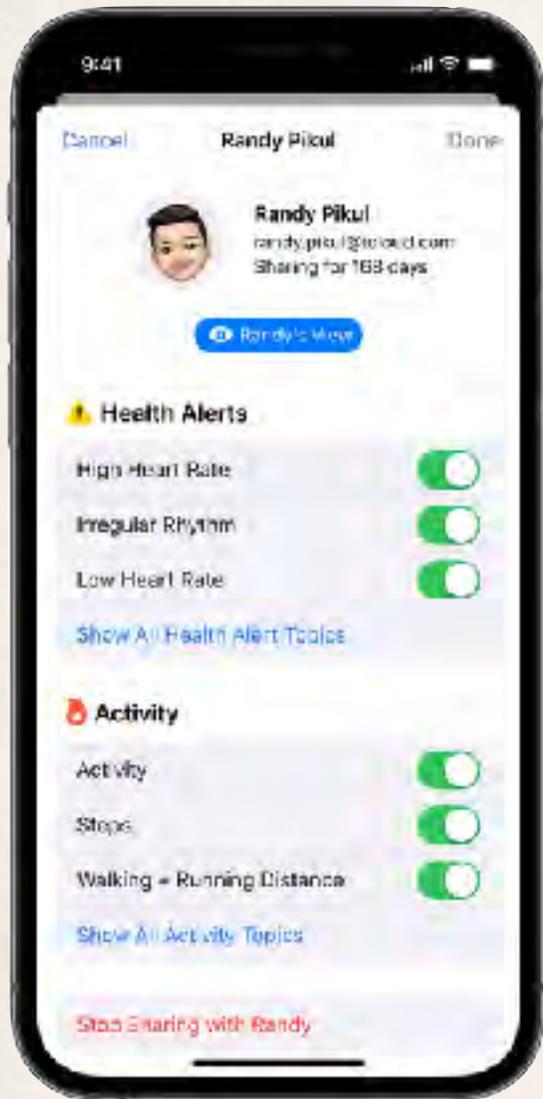












Everyone, everywhere always connected



Innovation shift



För patients



With patients



By patients

Innovation shift



För patients



With patients



By patients

Patient journey



Institution journey



Patient journey



Professional journey



Institution journey



Patient journey



Professional journey



Institution journey



Patient journey



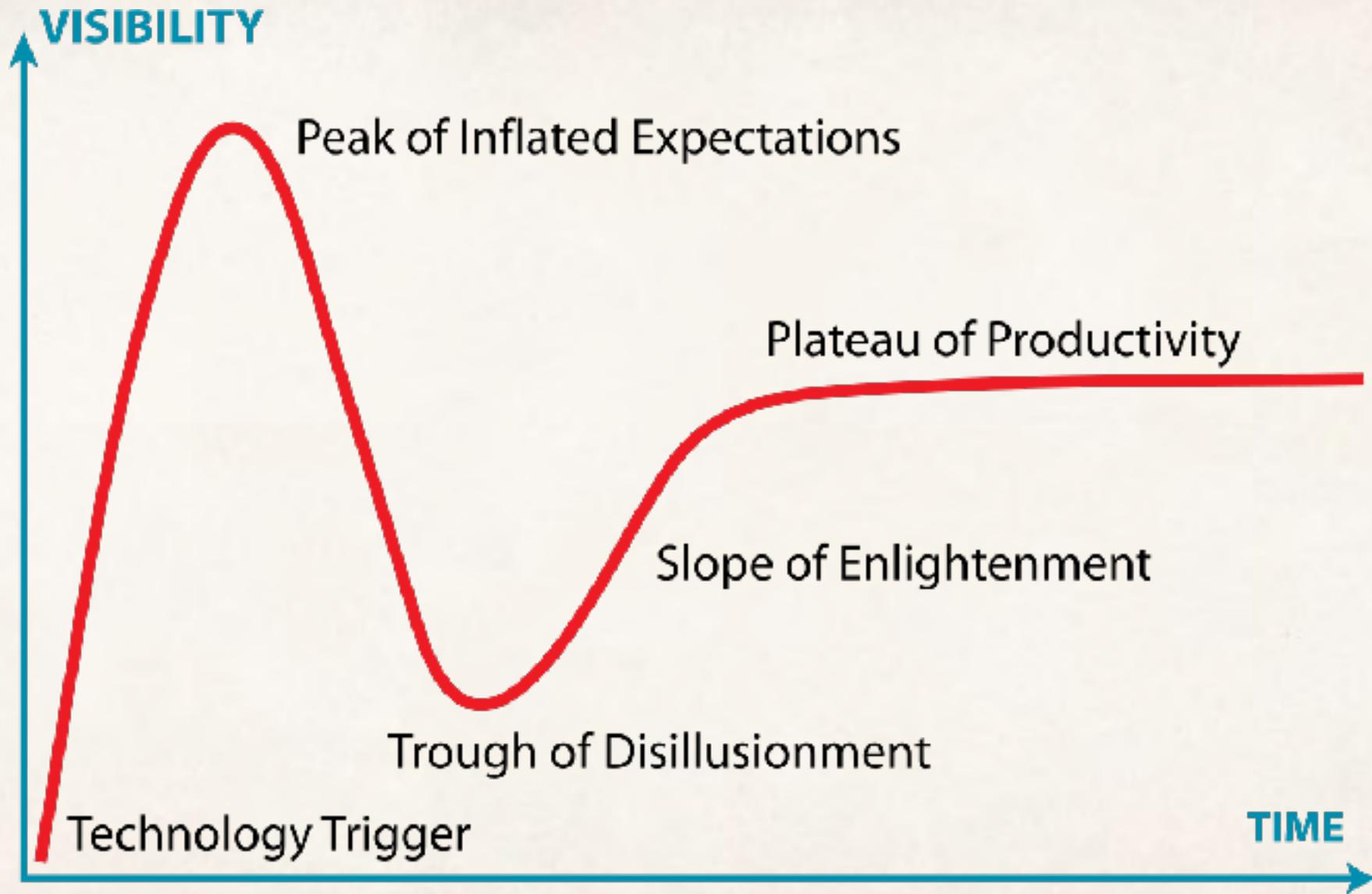
Journey of life



Patients
Included

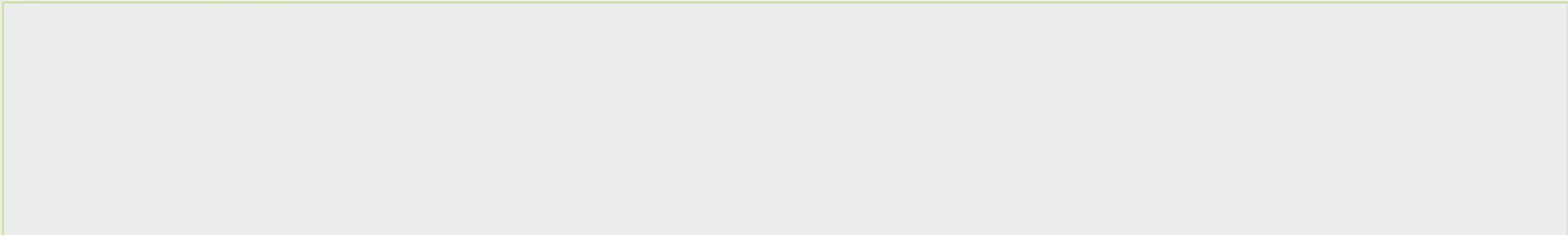


To manage her Parkinson's
disease, Sara Riggare spends
1 hour in neurological healthcare
and 8,765 hours in selfcare per year.



Lucien Engelen
Transform.Health

H MEETS R



Google

Radboudumc
university medical center

Kruidvat



Maastricht University
Wageningen

Maastricht UMC+

Deloitte.

JUMBO





Health(care) meets Retail



Different locations present us with different opportunities

We have the possibility to test our experiences in various locations, each location might host different types of activities. What might be the main differences across these location (types)? How might these differences lead to different experiences?



Vision for a design outlet experience

The location has a clear entrance, and is mostly visited by people who will spend the day. This provides us with the opportunity to design a clear end-to-end delightful shopping experience; which includes lots of walking, impulse purchases and lots of shopping. This is also an excellent location to test also with retail employers and their employees.

Visitor characteristics

Visitors include day-trippers mainly from NL (30%), GER(50%) and BEL(18%), who spend an average of 6-8 hours per visit.



Vision for a city center experience

This location includes a variety of retail opportunities, including shopping, restaurants and tourist attractions we might collaborate with.

We want to turn a coincidental visit into a moment of action by providing visitors not only with insights in their health, but enabling them to take action immediately – through making full use of the nearby retail locations (e.g. sign up for a membership at a gym down the road).

Visitor characteristics

Visitors include locals, tourists and a large amount of expats from the Eindhoven tech campus. Many of them are returning visitors.

First priority



Vision for a city center experience

For suburban areas we want to design a mobile experience space (in a truck?) that can be moved to according to where it might be busiest, and therefore follow the movement of citizens, in their daily lives.

Visitor characteristics

Visitors include locals, who live and work in the area, representing a cross section of the regional population.

Together we build the Future of Health driven by Research & Edge building

In cocreation with partners, we research and build the Future of Health

GOAL

Identify 30% of the current healthcare activities that can be delocalized to Retail

Identify shifts from Healthcare to Retail that already exist in the market

Investigate customer willingness for the transition from healthcare to health

Build a physical Edge of Health meets Retail to experiment and accelerate the dialogue

TEAMS



Healthcare Research Team



Retail Research Team



Customer Research Team



Exploration Center Team

Deloitte Center for the Edge

PARTNERS





New opportunity?

REALTIME
DATA



Access to care 6%

DNA Code
20%

Post Code
22%

Behaviour
37%

Interactions of above
- 15%

New opportunity?

REALTIME
DATA



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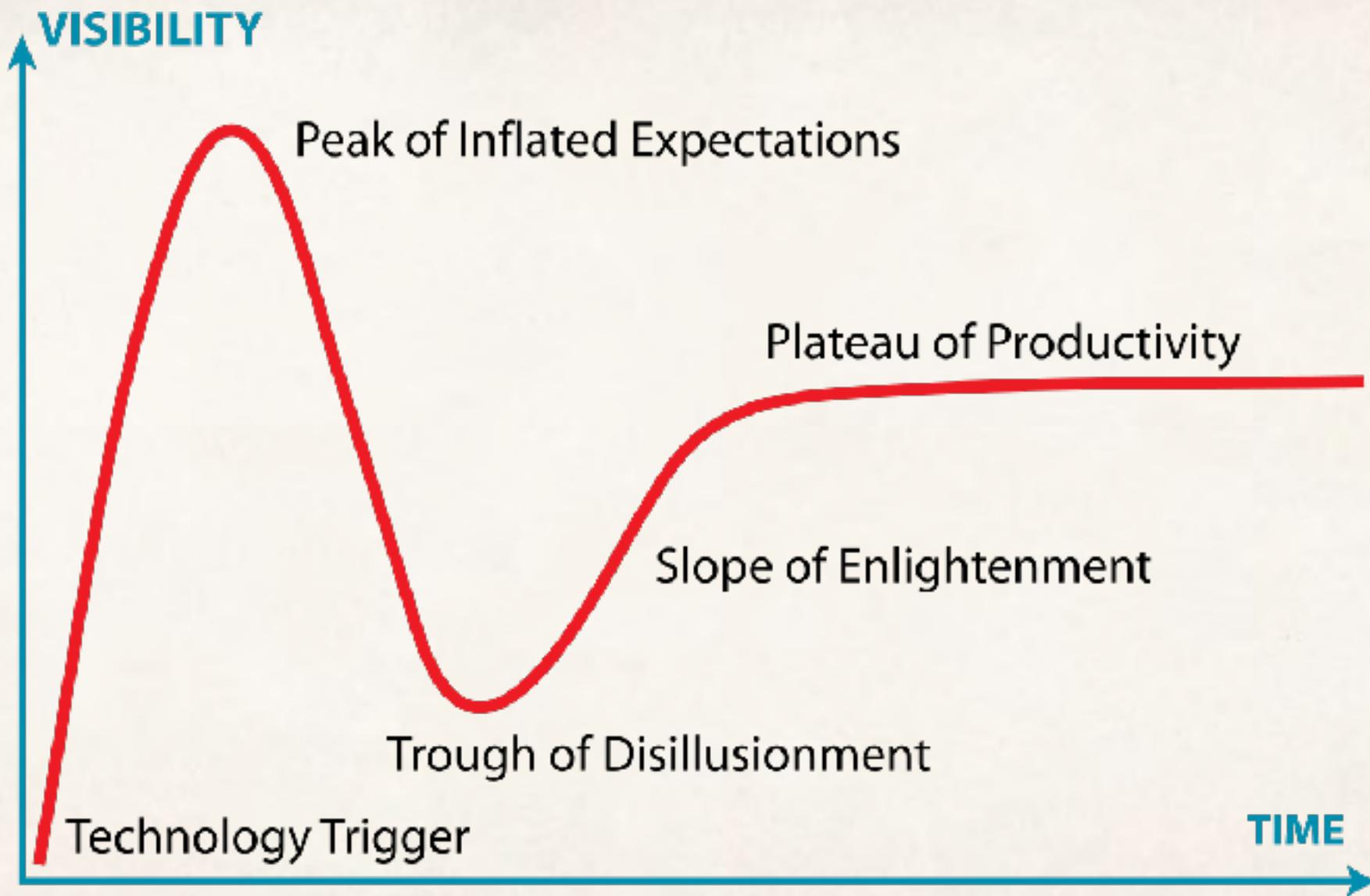
Post Code
22%

Behaviour
37%

Interactions of above
- 15%

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	WI BOND NR	544035	
1	BRAND	1,00 E	
	*STAFFIELD	4,50	
1	WI BRO PIZZA	1,00 FB	
1	WI PIZZA	2,00 FB	
2	GLORIX BLEEK	1,35	2,70 E
1	FOU.N KAK	8,20 E	
1	WOL.N WIT	8,20 E	
4	ALSO	2,24	8,96 E
2	L'OR LUNCI	4,70	9,70 FB
2	NETTLE CHIPS	1,70	3,40 FB
2	WI WITHELEN	1,45	2,90 E
1	WI BROCCOLI	2,10 FB	2,10 FB
2	HUMMUS	2,50	5,00 FB
1	SMEER.VANWI	1,40	
1	WI LAP SPEL	2,50 B	
1	FRANS GROSS	0,80	
1	FOU.N LP	0,50 B	
0,225kg	MAASLANDER	0,61 B	
1	ZAKKE REYS	1,50	
1	WI LP SANFRA	2,50 B	
1	WI AVOCADO	2,20 B	
1,010kg	KIKOPRUIT	4,75/kg	4,80 B
30	SUN.TAM	47,70	
PRONIS	WI BROCCOLI	-0,40	
PRONIS	NETTLE	-1,70	
PRONIS	HUMMUS	-2,50	
PRONIS	PIZZA	-1,00	
PRONIS	L'OR KOFFIE	-2,45	
BONUS	WI AVOCADO	-0,50	
BONUS	ALSO	-4,40	
BONUS	KIKOPRUIT	-0,91	
BONUS	GOEDER WORT	-1,45	
BONUS	WAM	-0,00	
BONUS	COURGETTE	-0,16	
BONUS	MAONTREEL	0,30	
BONUS	GLORIX	-1,35	
BONUS	BRAND	-1,40	
BONUS	LP BROCC	-2,64	
WI VOORDEEL		32,00	
	Waarvoor		
	Uw Persoonlijke Bonus	10,90	

Different receipt
Based on
Personal profile
activity & intake.









- full body scan
- heart health
- thyroid testing
- blood pressure
- weight management
- diabetes screening
- COVID-19 test
- HIV screening
- kidney
- liver health



- full body scan
- heart health
- thyroid testing
- blood pressure
- weight management
- diabetes screening
- COVID-19 test
- HIV screening
- kidney
- liver health



RE-INVENTING RESTROOMS

FULL CONCEPT



MOBILE COMFORT HUB



SHOP IN SHOP



WELLBEING HUBS*



*under development





For \$99/year - \$66 extra family member



For \$99/year - \$66 extra family member



RxPass one flat fee of \$5 per month



No middlemen. No price games. Huge drug savings.

Imatinib
(Generic for Gleevec)

\$13.40

Retail Price: \$2602.50

Abiraterone Acetate
(Generic for Zytiga)

\$33.50

Retail Price: \$1093.20

Invokana
(Canagliflozin)

\$245.92

Retail Price: \$675.14

Mesalamine
(Generic for Canasa)

\$28.70

Retail Price: \$766.50

Lisinopril
(Generic for Prinivil)

\$5.60

Retail Price: \$24.00

[See all medications](#)

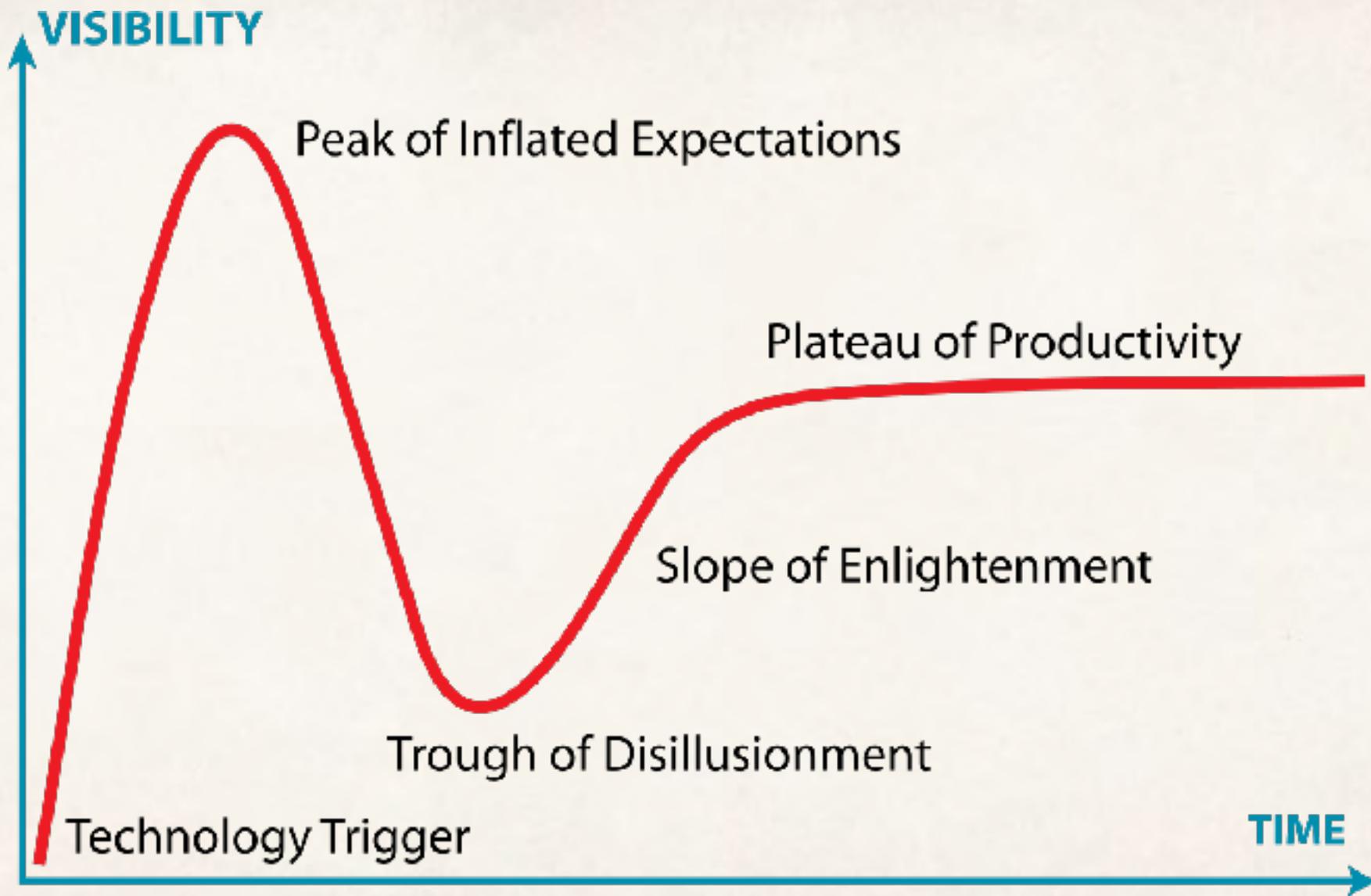
BUSINESS // CHRIS TOMLINSON

Texas billionaire Mark Cuban brings transparency and lower prices to prescription drugs

By **Chris Tomlinson**

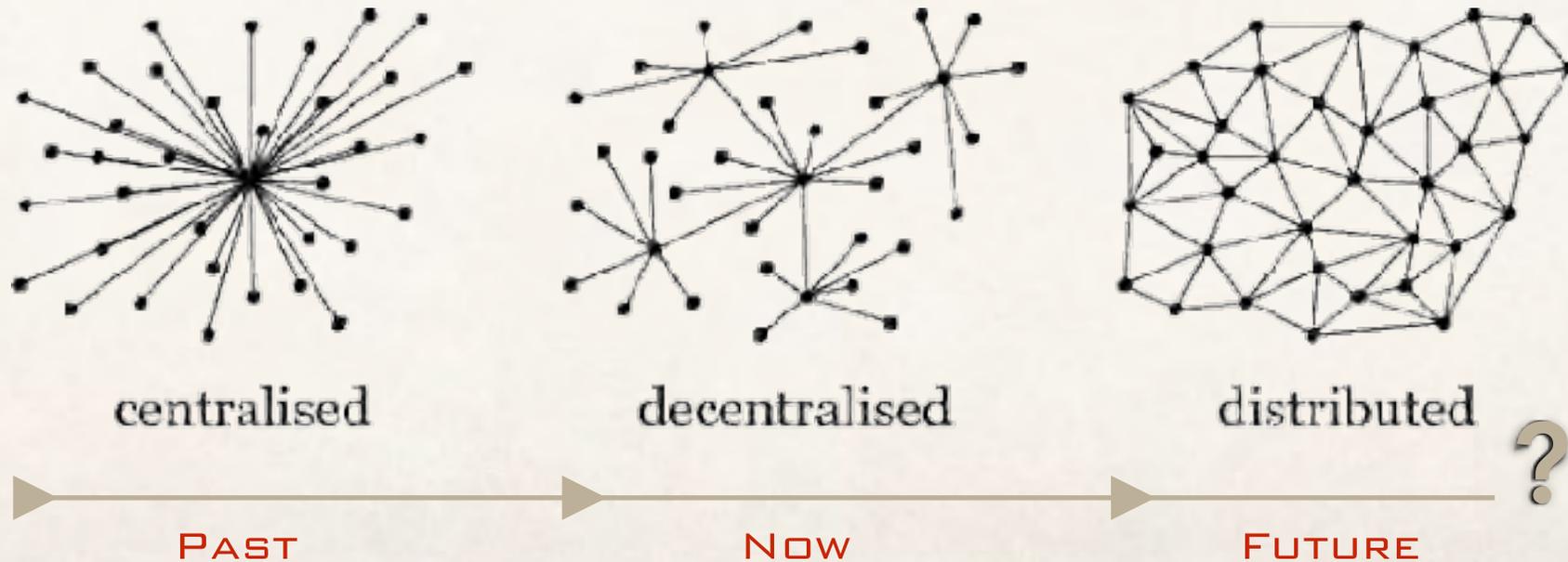
Dec 8, 2023





CHANGE IN HEALTH(CARE)

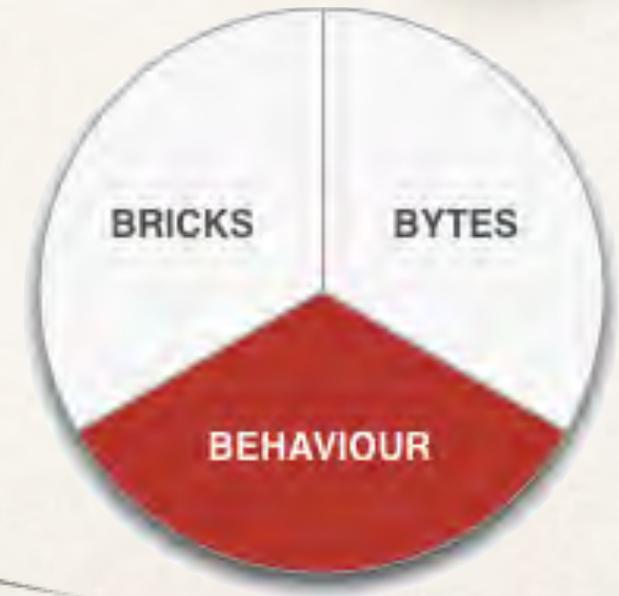
FROM EXISTING SOLO-WORKERS INTO NEW NETWORK-WORKERS



The delocalization of health(care)

The delocalization of health(care)

-70%





from 'Hospital' to 'Home'



~~from 'Hospital' to 'Home'~~



from 'Hospital' to 'Phone'

Healthcare will become a software branch.



Healthcare will become a software branch.



**Healthcare will
become a
software branch.**



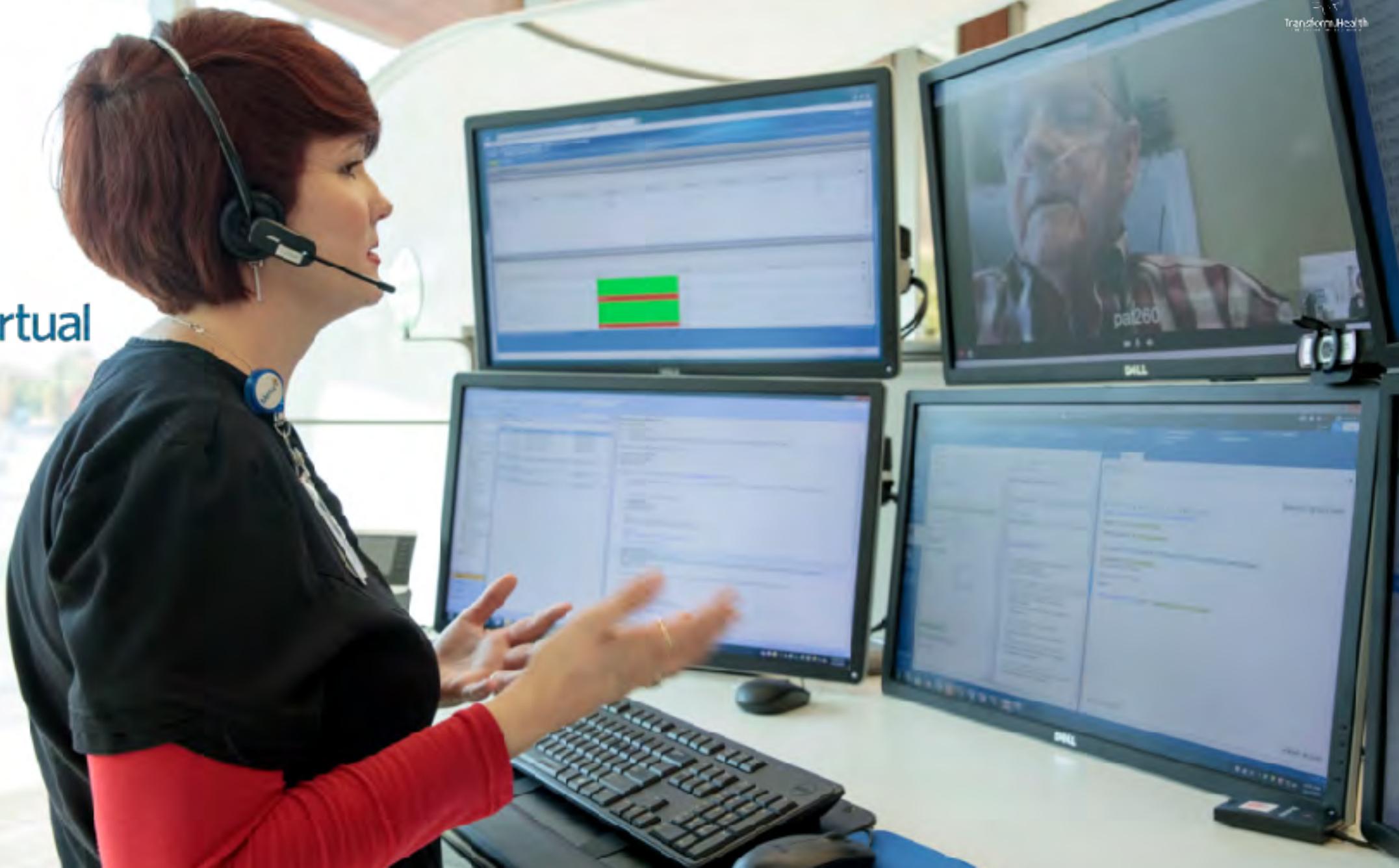
Healthcare will
become a
software branch.



has
Healthcare ~~will~~
become a
software branch.



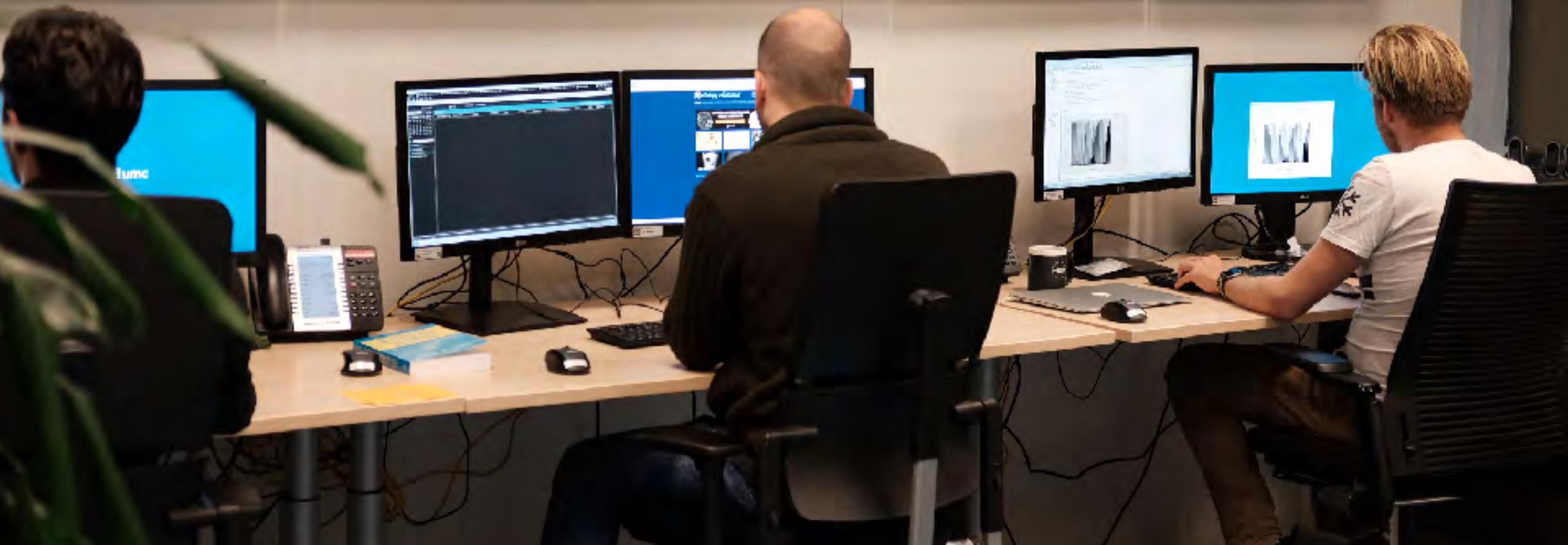
Mercy  Virtual



naasti 



4CAST : 'remote' monitoring





11.000 telefoontjes ...



11.000 telefoontjes ...



Per dag

'Nieuw' Paradigma?

TELE
MONITORING



TELE
BEGELEIDING



TELE
BEHANDELING

'Nieuw' Paradigma?

TELE
MONITORING



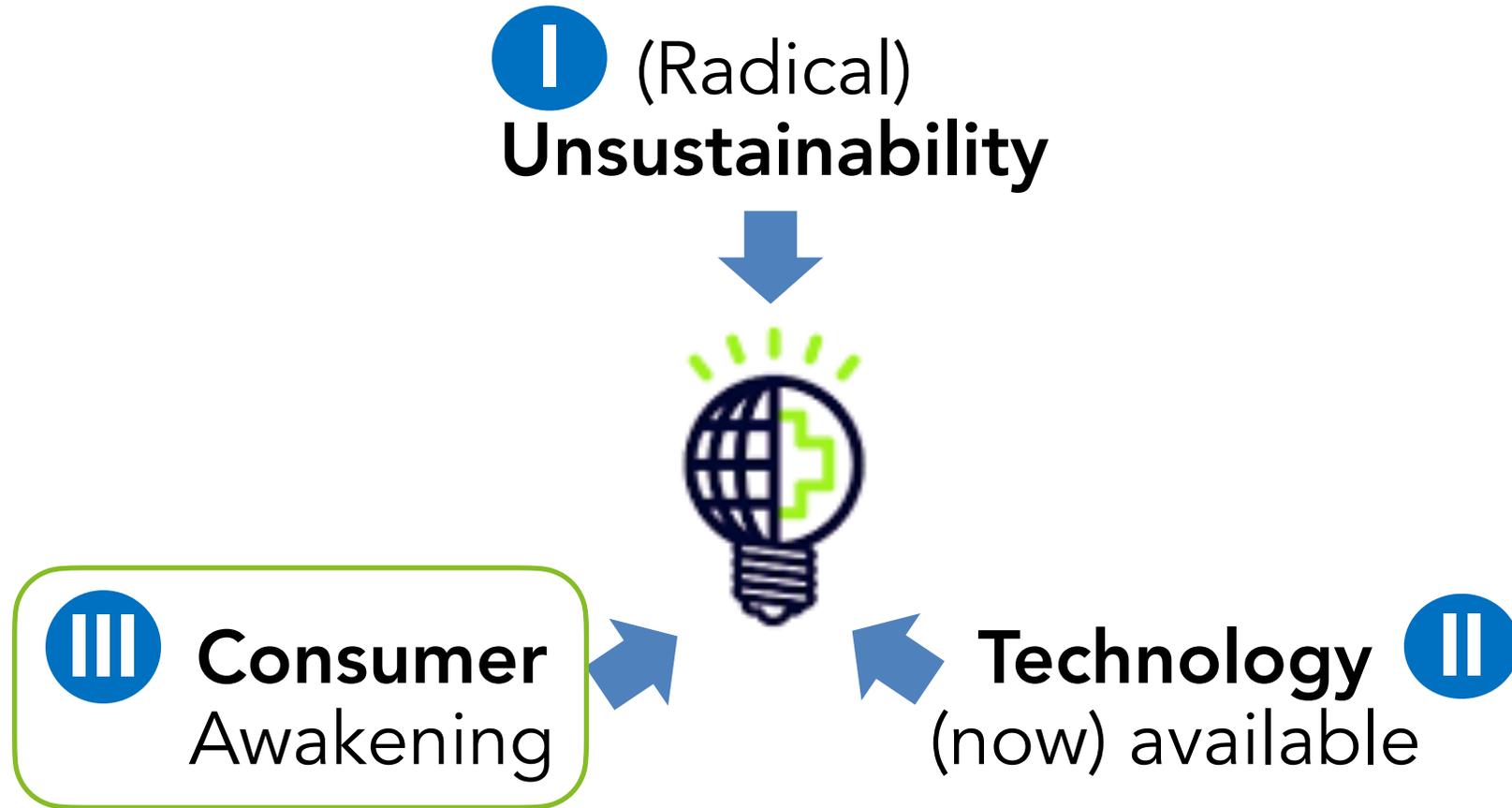
TELE
BEGELEIDING



TELE
BEHANDELING

'Nieuw' Paradigma?

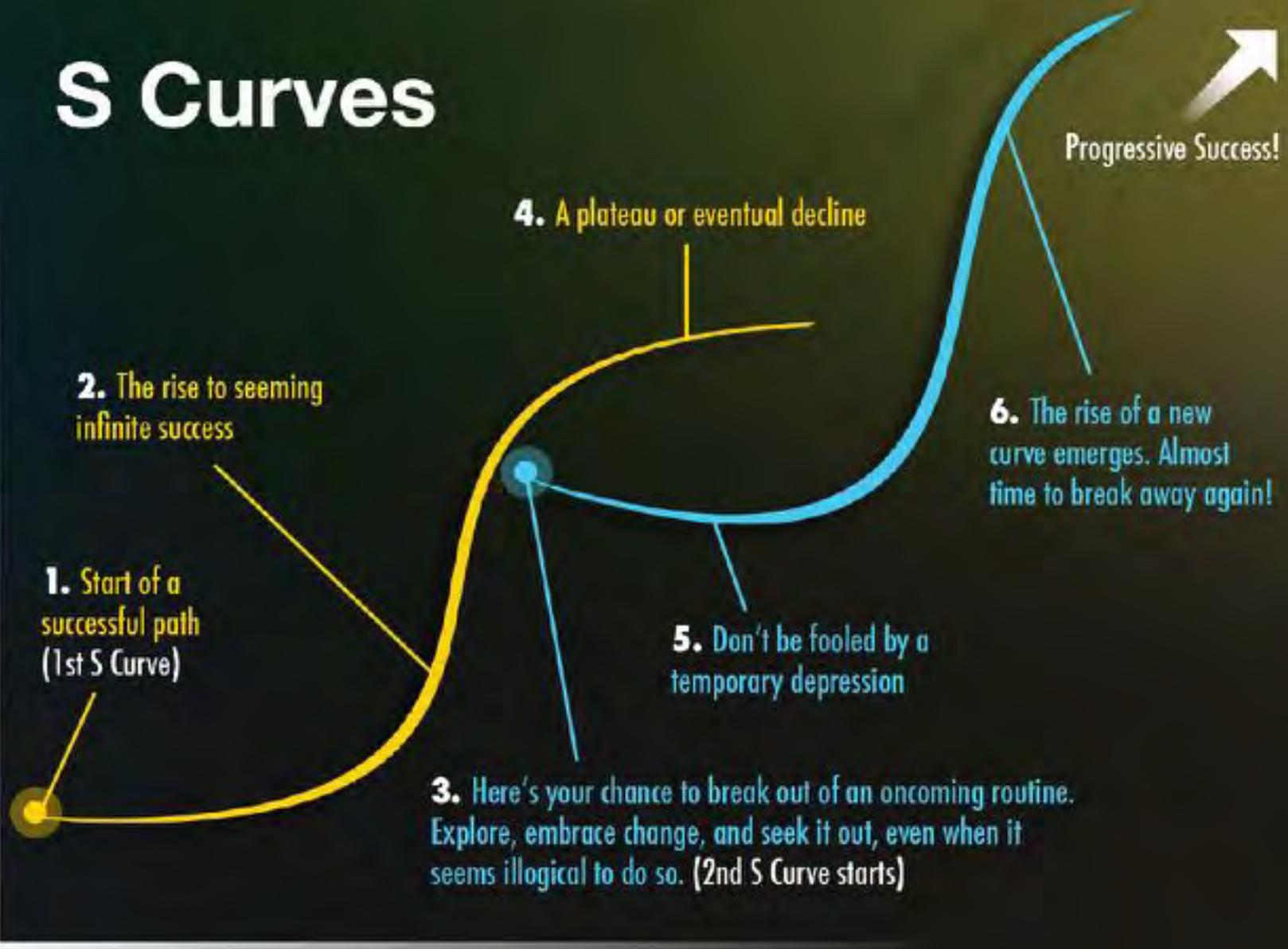




The Innovation Imperative: 3 Forces

S Curves

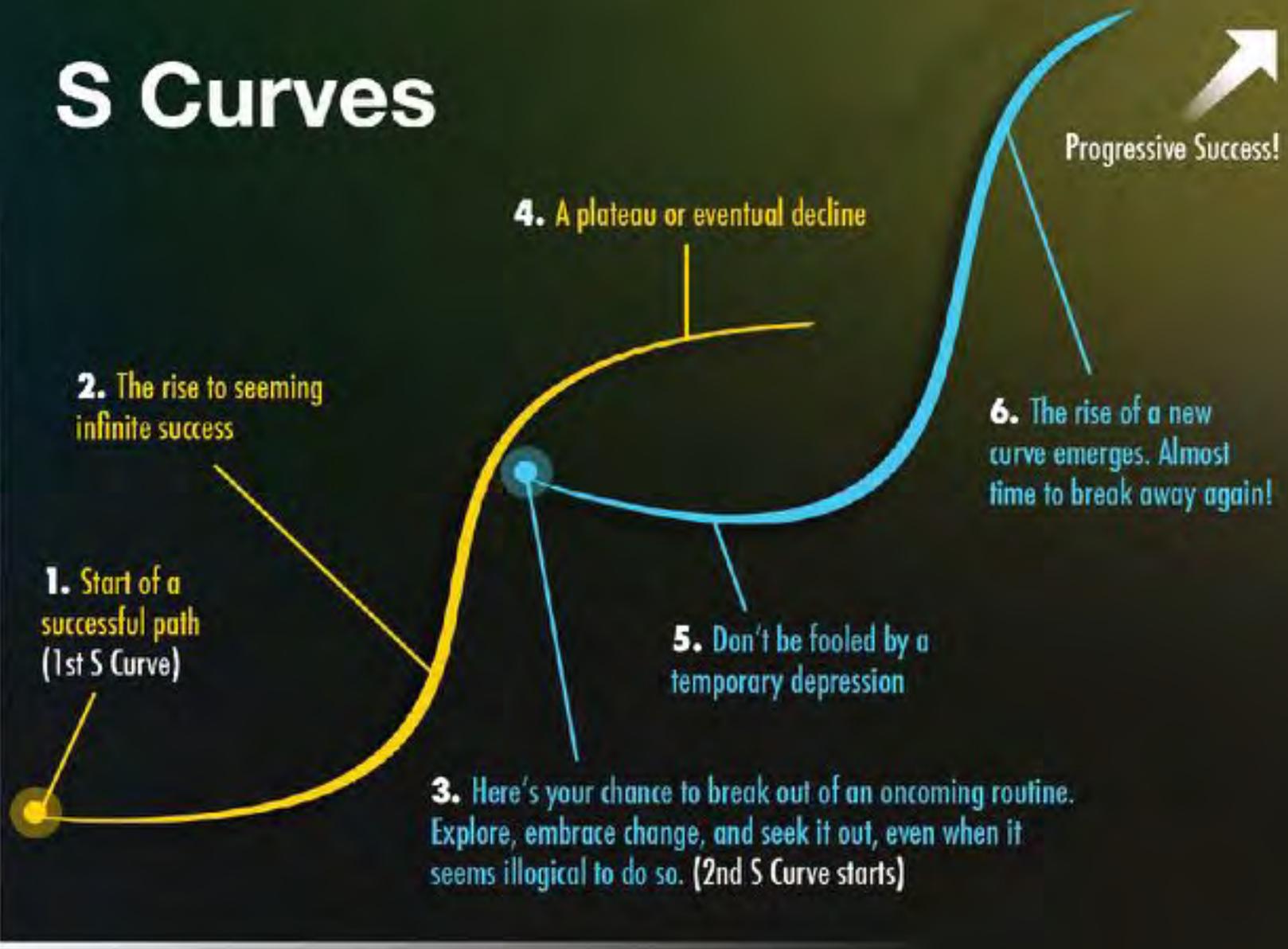
Progress



Time

S Curves

Progress



4. A plateau or eventual decline

2. The rise to seeming infinite success

1. Start of a successful path (1st S Curve)

6. The rise of a new curve emerges. Almost time to break away again!

5. Don't be fooled by a temporary depression

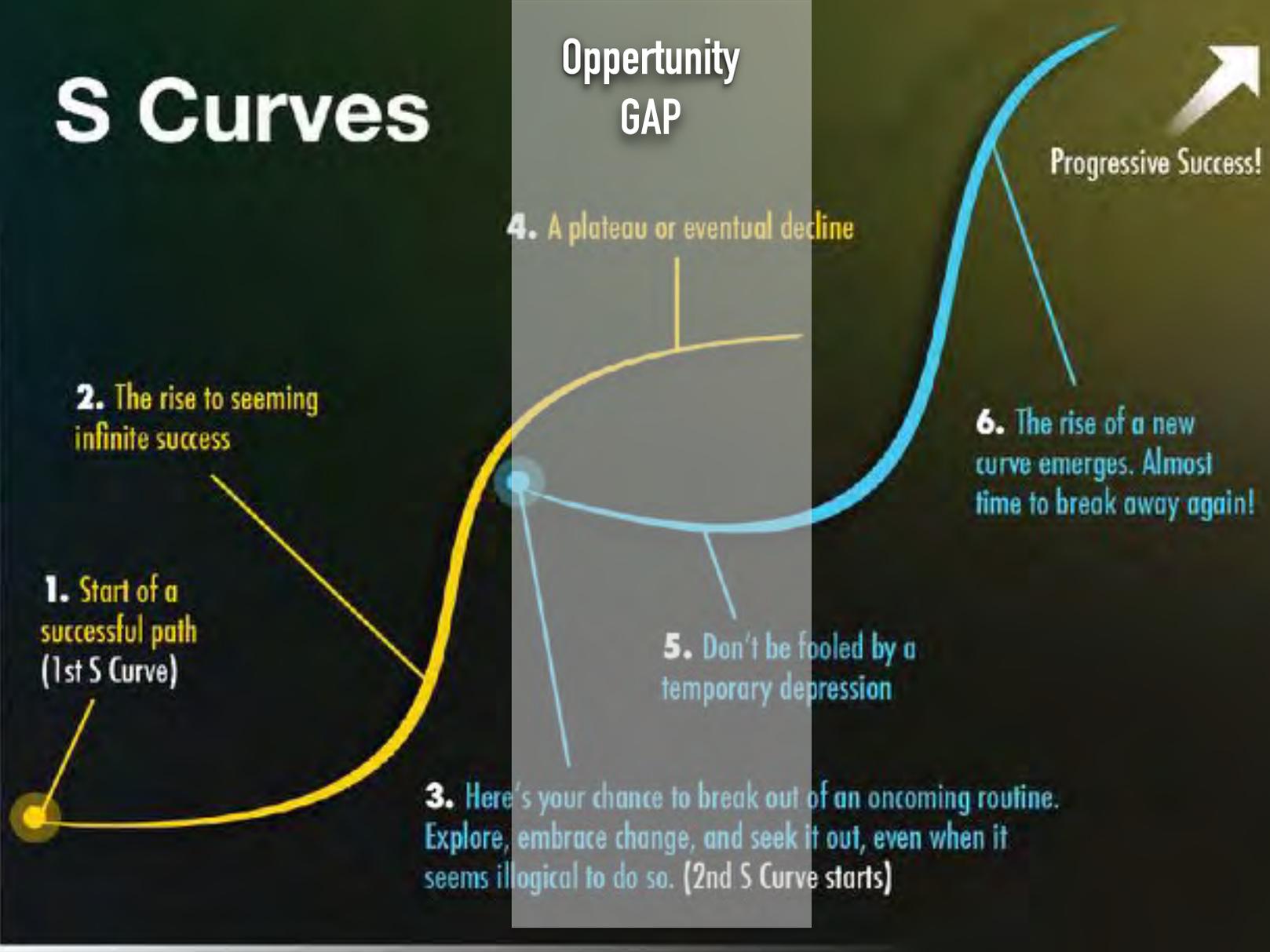
3. Here's your chance to break out of an oncoming routine. Explore, embrace change, and seek it out, even when it seems illogical to do so. (2nd S Curve starts)

Progressive Success!

Time

S Curves

Progress



Time

WHILE YOU DEBATED WHETHER
THE GLASS IS EMPTY OR FULL,
I SOLD IT.

CHEERS,
THE ENTREPRENEUR

A clear glass is centered in the lower half of the image. The glass is empty and has the text "CHEERS, THE ENTREPRENEUR" printed on it in a bold, black, sans-serif font. The background is a gradient of light blue and purple, with a dark purple surface at the bottom where the glass is reflected. Above the glass, the text "WHILE YOU DEBATED WHETHER THE GLASS IS EMPTY OR FULL, I SOLD IT." is written in a bold, sans-serif font. The words "I SOLD IT." are significantly larger and more prominent than the rest of the text.



WHILE YOU DEBATED WHETHER
THE GLASS IS EMPTY OR FULL,
I SOLD IT.

CHEERS,
THE ENTREPRENEUR

ICT&health World Conference

WHO, WHAT, WHERE

ICT&health World Conference

- 14, 15 and 16 May 2024
- 08.⁰⁰ a.m. to 06.⁰⁰ p.m
- Physical + Live stream
- 1st, 2nd, 3rd and 4th line of care
- 10.000+ national and international visitors


14/15/16
May 2024


Time
08.⁰⁰am/06.⁰⁰pm


Visitors
10.000+


MECC Maastricht
The Netherlands

Hosting
City



Concrete Maastricht

Hosting
Province

province limburg 

Target group 2024

From home and abroad

1st, 2nd, 3rd and 4th line Stakeholders in healthcare

- Government
- Policymakers
- Supervisory boards of hospitals and clinics
- Heads of purchasing finance/investments/IT
- Media
- Healthcare professionals
- Experience experts
- Research and knowledge institutions
- Patients
- Caregivers

Businesses

- Technology companies
- Startups and Scaleups
- Developers
- Financial service providers
- Insurance companies
- Consultants/consultancy firms
- Investment companies

Knowledge organisations

- Healthcare authorities in the Netherlands
- Universities & living labs
- Patient organizations

Ministries present

Ministry of Health Welfare
and Sports (VWS)

ICT&health
World
Conference 



Maria Henneman

Conference Host
ICT&Health



Conny Helder

Minister
Ministry of Health, Welfare and Sport



Micky Adriaansens

Minister
Ministry of Economic Affairs, Climate Policy



Björn Zoëga

CEO
Karolinska University Hospital



John D. Halamka

President
Mayo Clinic Platform



Marc Noppen

CEO
UZ Brussel



Safaa Almajthoub

CSO at SEHA Virtual Hospital
Ministry of Health KSA



Katie Baca-Motes

Co-founder and CSO
Scripps Research



Maurice van den Bosch
Chairman Executive Board | DLVG



Diederik Gommers
Chief Intensive Care/Intensivist,
Erasmus MC | Chair editorial board
ICT&health



CK Andrade
Director, Health care - Life Sciences
Gartner



Michel van Genderen
Internist-Intensivist
Erasmus MC



Masl Mohammadi
Scientific Director
The DELL Academy



Lucien Engelen
CEO
Transform Health



Daan Dohmen
Professor Digital Transformation
in Healthcare



Katarzyna Kolasa
Professor of Health Economics
Kozminski University (Poland)



Bianca Rouwenhorst

Director of Information Policy/CIO
Ministry of Health, Welfare and Sport



Wim van Harten

Chairman Executive Board
Rijnstate Hospital



Teun Toebes

Pioneer for Human-Centered Care



Helen Mertens

CEO
Maastricht UMC+



Aashima Gupta

Global Director, Healthcare Strategy
and Solutions
Google



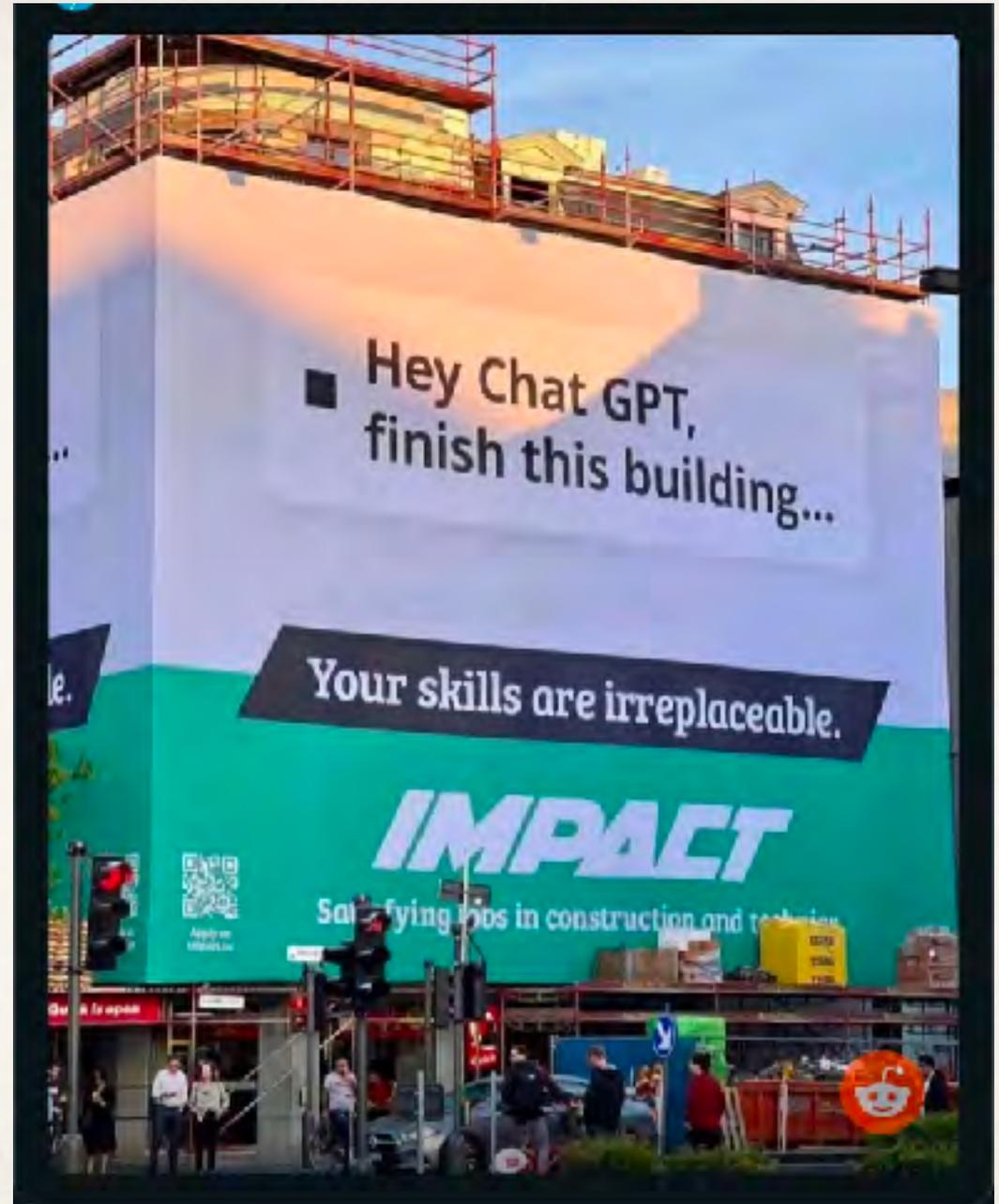
Soon to be announced



Soon to be announced



Soon to be announced







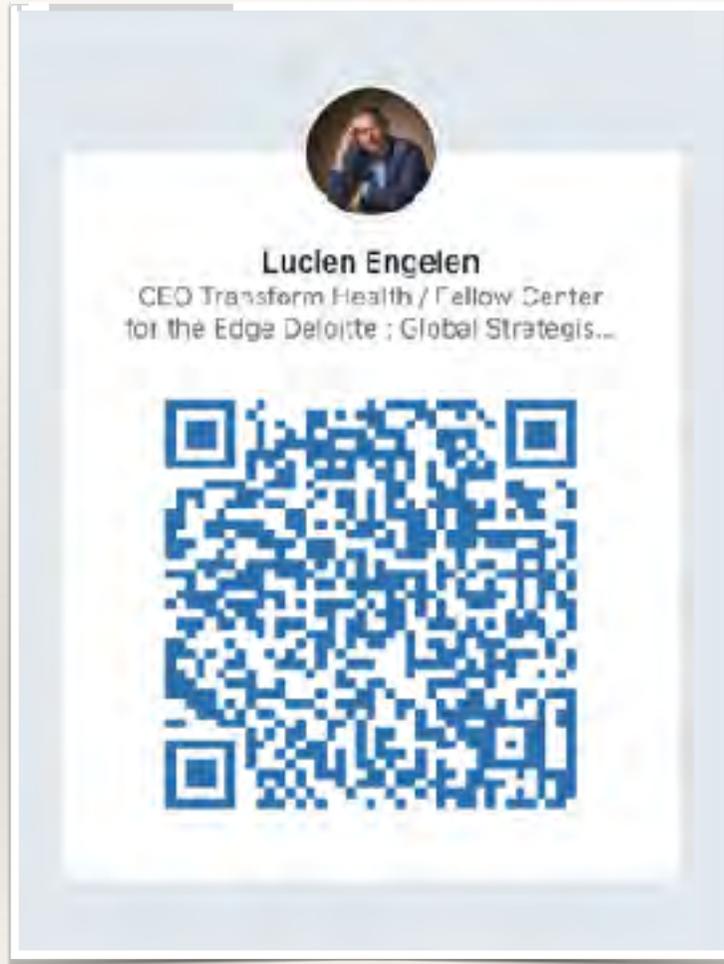
LET'S CLOSE THE TAP NOW!





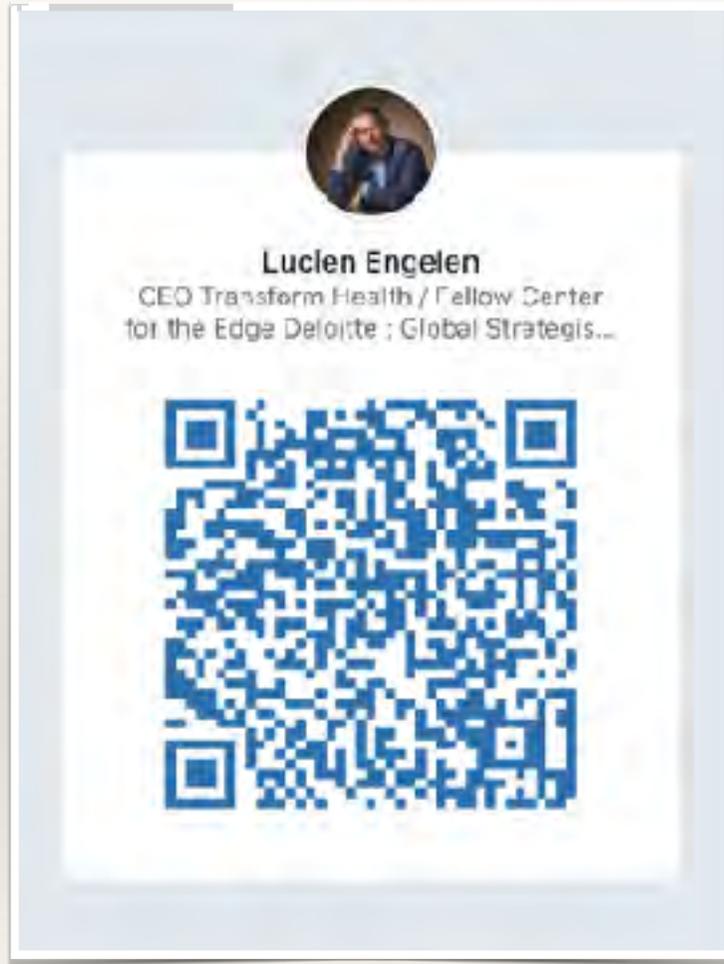
the Power of the human touch

Slides will be available
Send me a message on LinkedIn



No conflicts of interest, no shares,
non-prescribing, not a MD, not a Nurse.

Slides will be available
Send me a message on LinkedIn



No conflicts of interest, no shares,
non-prescribing, not a MD, not a Nurse.

